### Measuring Geopolitical Risk

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Federal Reserve Board

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# Geopolitical Risks Receive a Lot of Attention

Geopolitical risks are often cited by policy-makers, investors, and media as key determinants of economic decisions.

- 75% of investors worry about geopolitical risk (Gallup Survey 2017).
- Geopolitical risk salient risk to outlook for BoE, ECB, IMF, WB.

Higher geopolitical risks can:

- 1. Heighten perception of disastrous outcomes
- 2. Make investment in risky projects less attractive.
- Lower consumer confidence

Do Geopolitical Risks Have Economic Consequences? How Do We Measure Them?

#### What We Do: Definition and Measurement

- Construct text-based indicator of geopolitical risk—GPR Index—measuring frequency of articles in leading newspapers discussing adverse geopolitical events.
  - Focus on wars, terrorism, tensions between states;
- 2. Separate threats of adverse geopolitical events from their realization and escalation.

GPR Index highly correlated with narrative measure of geopolitical risk.

GPR Index correlated with firms' own assessment of geopolitical risks.

#### What We Do: Empirical Evidence

#### Aggregate analysis:

Higher GPR reduces investment, employment, and stock returns.

Effects driven both by threat of adverse geopolitical events and by their realization.

Higher GPR is also associated with increased probability of disaster outcomes, and has large effects on the tail of the GDP distribution.

#### Firm-level analysis:

Reduction in firm-level investment stronger for firms highly exposed to aggregate GPR.

Idiosyncratic GPR reduces firm-level investment

### **Definition: Geopolitics and Geopolitical Risk**

- Geopolitics: how geography affects politics and relations among states.
- Geopolitical Risk is the threat, realization, and escalation of adverse events associated with wars, terrorism, and any tensions among states and political actors that affect the peaceful course of international relations.
- The GPR index is a continuous measure of risk. Higher values measure:
  - higher current intensity of negative events (e.g. more wars)
  - higher probability of negative events in the future
  - higher expected intensity of future negative events

# Measurement: Newspaper Searches

• The geopolitical risk (GPR) index is measured by the **frequency** of newspaper articles discussing adverse geopolitical events.

$$GPR \propto \frac{\mathcal{G}}{\mathcal{U}}$$

 $\mathcal{G}$ : articles mentioning adverse geopolitical events;

 $\mathcal{U}$ : total number of articles

- Recent index (from 1985): Chicago Tribune; Los Angeles Times;
   NYT; WSJ; WaPo; Phil.Enquirer; Daily Telegraph; FT; Guardian; The Globe and Mail.
- Historical index (since 1900): NYT, Chicago Tribune, and WaPo
- Risks as covered/perceived by the English-speaking press.

# Measurement: Selecting Terms in set $\mathcal{G}$

- We create query comprising two bags of words, the first bag containing topic words (e.g. war words, nuclear words, terrorism words), the second bag containing either "threat" or "act" words for each topic.
- The selection of topic words is based on:
  - definition of the phenomenon itself;
  - human reading and textual analysis of 44,000 front pages of NYT from 1900 through 2020;
  - extensive analysis of key dates and language used by the newspapers of that period in describing geopolitical events and their synonyms.

#### Notes:

- ► We exclude from searches articles containing words (such as movie, anniversaries, obituaries, books) associated with false positives.
- We account for the evolution of language over time.

#### The Search Terms

#### A. Search categories and search queries

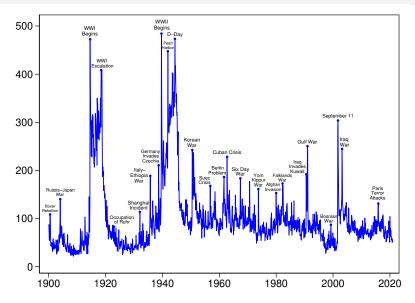
	Category	Search Query	Peak (Month)	
War Threats	1. War risks	War_words N/2 Risk_words	Sudetenland German occupation (September 1938)	
	2. Peace threats	Peace_words N/2 Peace_disruption_words	Iran Crisis of 1946 (April 1946)	
	3. Military buildup, sanctions, embargoes	Military_words AND buildup_words	Iraq invades Kuwait (August 1990)	
	4. Nuclear Threats	Nuke_bigrams AND Risk_words	Nuclear Ban Treaty Negotiations (August 1963)	
	5. Terrorist Threats	Terrorism_words N/2 Risk_words	9/11 (October 2001)	
War Acts	6. Beginning of war	War_words N/2 War_begin_words	Pearl Harbor (December 1941)	
	7. Escalation of war	Actors_words N/2 Actors_fight_words	Battle of Normandy (D-Day) (June 1944)	
	8. Terrorist Acts	Terrorism_words N/2 Terrorism_act_words	9/11 (September 2001)	

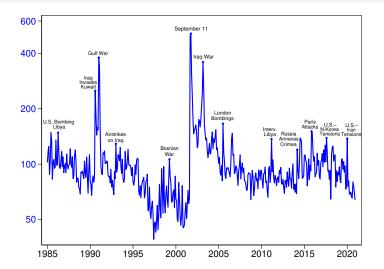
#### The Search Terms

#### B. Search words

Topic Bags	Exact Phrases
War_words	war OR conflict OR hostilities OR revolution* OR insurrection OR uprising OR revolt OR coup OR geopolitical
Peace_words	peace OR truce OR armistice OR treaty OR parley
Military_words	military OR troops OR missile* OR "arms" OR weapon* OR bomb* OR warhead*
Nuke_bigrams	"nuclear war*" OR "atomic war*" OR "nuclear missile*" OR "nuclear bomb*" OR "atomic bomb*" OR "h-bomb*" OR "hydrogen bomb*" OR "nuclear test"
Terrorism_words	terror* OR guerrilla* OR hostage*
Actor_words	allie* CR enem* CR insurgen* OR foe* CR army CR navy CR aerial CR troops CR rebels
Risk/Act Bags	Exact Phrases
Risk_words	risk* OR warn* OR fear* OR threat* OR concern* OR danger* OR doubt* OR crisis OR troubl* OR disput* OR tension* OR imminen* OR inevitable OR footing OR menace* OR brink OR scare OR peril*
Peace_disruption_words	threat* OR menace* OR reject* OR peril* OR boycott* OR disrupt*
Buildup_words	buildup* OR build-up* OR sanction* OR blockad* OR embargo OR quarantine OR ultimatum OR mobilis*
War_begin_words	begin* OR start* OR declar* OR begun OR began OR outbreak OR "broke out" OR breakout OR proclamation OR launch* OR wage*
Actor_fight_words	advance* OR attack* OR strike* OR drive* OR shell* OR offensive OR invasion OR invad* OR clash* OR raid* OR launch*
Terrorism_act_words	attack OR act OR bomb* OR kill* OR strike* OR hijack*

### The Historical Geopolitical Risk Index



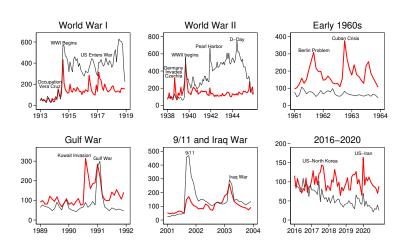


GPR available at https://www.matteoiacoviello.com/gpr.htm

#### Geopolitical Threats vs. Geopolitical Acts

- GPR index captures a convolution of shocks to various moments of the distribution of geopolitical events.
- We break the index down into:
  - ► Geopolitical Threats (GPT): Search categories 1 to 5;
  - ► Geopolitical Acts (GPA): Search categories 6 to 8.
- Main idea: Many spikes in GPT and GPA associated with realization of geopolitical acts...
- Yet, some movements in GPT may happen when no underlying act materializes.

### Geopolitical Threats vs. Geopolitical Acts

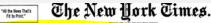


#### Is the Index Plausible?

- Does the Index Pass a Plausibility Test?
- Could Changes in the Use of Language Matter?
- How Does the Index Compare with Other Indicators of Conflict and War News?

3. Validation 00000

#### Newspaper Headlines





HITLER DEMANDS FULL FRENCH SURRENDER; BORDEAUX CONSIDERING 'YES OR NO' REPLY: U. S. OUTLINES ECONOMIC WAR FOR AMERICAS

BOOM FOR WILLKIE Senate Hearings Ordered DEFENSE IN TRADE BRITAIN IS BONDED prunen in wave On Stimson's Nomination

"All the News That's Fit to Print." VOL. LEXEST....... No. 10,141. "Date for the Per-

### The New York Times.



DEMOCRATS FLECT 200,000 Children Seek Haven: Drice Here Asks Funds for Then \$5,000,000 Campaign to Rescue Them From War-Threatened Britain

JAPANS NEW ORDER GOVERNOR CREATES A ERIAL WARFARE SLACKENS BUT EACH SIDE RAIDS A CITY:

MOLOTOFF SEES U. S. IN WAR Plans for French Indo-China Labor to Advise on Steps to The International Situation Increase War Mulwisch The War in Europe

HANOVER IS ROWRED Civilians Chief Victims

Take Up Duty of Companies. Were stricted in the State on way of sensing attact to the State of State o

The New Hork Times.



"All the News That's Et to Print" VOL. LEXEVE .... No. 18,018.

> Violent Magnetic Storm Disrupts FILL REREL POWER VITAL HILL SEIZED confide Admit Franco's Was River Bank Sorth of Town

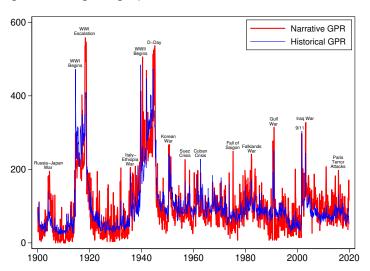
Short-Wave Radio Communication mic Services Transfer Phone Other Traffic to Long Wace Lengths as Sun Spot Disturbance Strikes

DEMANDS FULL PAY FOR DISPUTED JOES Act of New Council Attacked in Piez of Clark for Rate NO OF THRMSHY MINTED

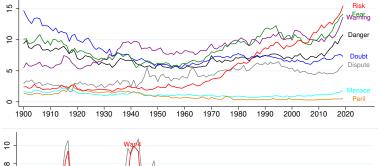
THE COURS | COURSE OF STREET farmer For on a William Fairless Writes Sanate Commilles on Unemployment

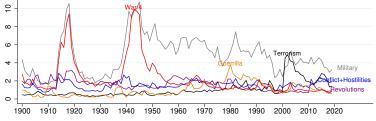
#### The Narrative GPR Index

We read 44,000 daily front pages of NYT and code them 0, 1, 2, or 5 depending on coverage of geopolitical events

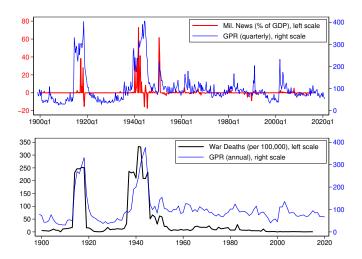


#### **Use of Words over Time**





#### **GPR** and Other War Indicators



NOTE: Time-Series Comparison of GPR Index and GPR shocks with Military News variable from Ramey (2011) and with war deaths.

### **Geopolitical Risk and Economic Activity**

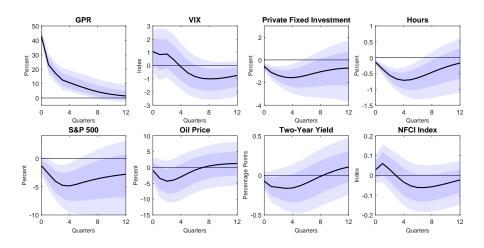
- 1. VAR Evidence for the United States since 1985: Threats matter as much as acts
- 2. Panel Regressions since 1900: GPR predicts economic disasters across countries
- 3. Panel Quantile Regressions since 1900: How GPR affects distribution of economic variables across countries

### **Quarterly VARs: Threats and Acts**

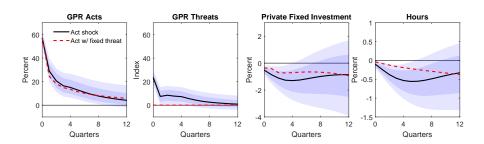
- GPR Specification: LGPR, VIX, BFI, EMP, S&P500, OIL, T02YR.
- Acts vs. Threats: Replace LGPR with LGPA & LGPT
- Identification (I): Cholesky with GPR indexes ordered before economic variables 

   Contemporanous exogeneity.
- Identification (II): LGPA ordered 1st and LGPT 2nd in Cholesky
  - ► GPA shocks capture realization of adverse geopolitical events.
  - ▶ GPT shocks capture higher threat of adverse geopolitical events.
- Sample: 1985Q1-2019Q4

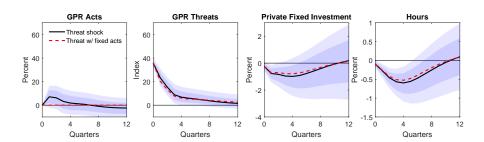
### **Quarterly VAR: 2-SD GPR Shock**



### Quarterly VAR: 2-SD GPA Shock



# Quarterly VAR: 2-SD GPT Shock



# **Geopolitical Risk and Economic Activity**

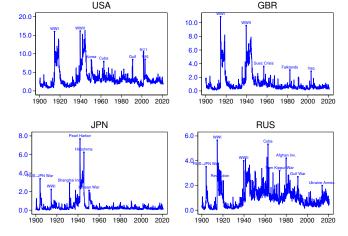
- 1. VAR Evidence for the United States since 1985: Threats matter as much as acts
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### Geopolitical Risk and Tail Risks

- Does GPR affects probability of economic disaster / conditional distribution of macroeconomic variables? Yes
- We use yearly data for a panel of 26 countries. Sample runs from 1900 through 2019.
- For each country, we construct a country-specific measure of geopolitical risk controlling for relative intensity of GPR in that country.

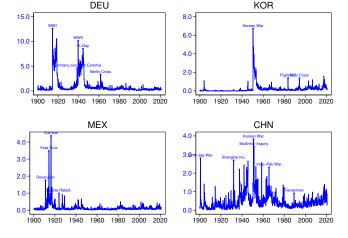
# **Country-Specific GPR**

GPRC: share of articles simultaneously: (1) mentioning GPR and (2) naming country in question.



# Country-Specific GPR (continued)

GPRC: share of articles simultaneously: (1) mentioning GPR and (2) naming country in question.



#### **Geopolitical Risk and Economic Disasters**

#### • Is high GPR associated with higher probability of economic disaster?

Table 3: Geopolitical Risk and Economic Disasters

	(1) Disaster	(2) Disaster	(3) Disaster	(4) Disaster	(5) Disaster	(6) Onset	(7) Ending
GDP Growth t-1	-0.0071* (0.0030)	-0.0062* (0.0030)	-0.0056 (0.0030)	-0.0065 (0.0032)	-0.0056* (0.0026)	-0.0009 (0.0010)	0.0012 (0.0010)
GPR	0.1753*** (0.0223)	0.1144*** (0.0241)	0.0337 (0.0469)		0.1001*** (0.0236)	0.0180 (0.0237)	-0.0175 (0.0094)
Country GPR		0.0940*** (0.0160)	0.0842*** (0.0170)		0.0794*** (0.0175)	0.0664* (0.0295)	-0.0090 (0.0105)
Dummy WWI/WWII			0.3328 (0.1761)				
GPR Spikes				0.1692*** (0.0246)			
Country GPR Spikes				0.0821*** (0.0122)			
Dummy Pre-1946					0.2437*** (0.0490)		
Dummy 1946-1972					0.1152* (0.0467)		
Constant	(0.0252)	0.2289*** (0.0273)	0.1947*** (0.0341)	0.1762*** (0.0302)	0.1112** (0.0320)	0.0401* (0.0185)	0.1180*** (0.0130)
Observations	3,056	3,056	3,056	3,056	3,056	2,447	609
$\mathbb{R}^2$	0.20	0.20	0.21	0.18	0.26	0.13	0.02
Countries	26	26	26	26	26	26	26
Country Fixed Effects	No	Yes	Yes	Yes	Yes	Yes	Yes

Standard errors in parentheses clustered by country and year.

<sup>\*</sup> p < 0.05, \*\* p < 0.01, \*\*\* p < 0.001

### **Geopolitical Risk and Quantile Regressions**

 Does GPR affects the shape of the conditional distribution of macroeconomic variables?

Table 4: Quantile Regression Effects of Country-Specific Geopolitical Risk

	(1)	(2)	(3)
	GDP Growth(t+1)	TFP Growth(t+1)	Military Exp.(t+1)
OLS	-0.35	-0.22	2.15***
	(0.22)	(0.27)	(0.39)
Quantile			
q50	-0.24	-0.04	0.63**
	(0.22)	(0.14)	(0.19)
q10	-1.44*	-1.86***	0.16***
	(0.63)	(0.45)	(0.03)
q90	0.30	1.53**	7.08***
	(0.30)	(0.55)	(0.55)
Observations	3082	2261	2681
Countries	26	19	26

Standard errors in parentheses

<sup>\*</sup> p < 0.05, \*\* p < 0.01, \*\*\* p < 0.001

### Firm-Level Effects of Geopolitical Risk

- Two questions:
  - ▶ Do firms in **industries** more exposed to aggregate geopolitical risks experience a larger decline in investment? Yes
  - Are there idiosyncratic geopolitical risk events that drive variation in investment at the firm level? Yes
- Conceptual framework:

$$GPR_{i,t} = GPR_t + GPR_t\Lambda_k + Z_{i,t}$$
.

- $ightharpoonup \Lambda_k$  is industry-exposure to aggregate GPR
- $\triangleright$   $Z_{i,t}$  is idiosyncratic geopolitical risk.
- ▶ Goal: To measure the effects of  $GPR_t\Lambda_k$  and  $Z_{i,t}$  on firm investment

#### **Construction of Industry Exposure**

• Construct stock-market based measure of Fama-French 48-group industry exposure to geopolitical risk using daily regressions of industry excess returns on GPR:

$$R_{k,t} = \alpha_k + \beta_k \Delta GPR_t + \varepsilon_{k,t}$$

- $\Lambda_k = -sign\left(\beta_k \overline{\beta}\right)$ 
  - ▶ More exposed (negative beta): Entertain, Transportation, Textiles.
  - Less exposed (positive beta): Gold, Oil, Defense.
- We estimate:

$$\log ik_{i,t+2} = \alpha_i [+\alpha_t] + \beta_h \left( \Lambda_k \Delta \log GPR_t \right) + dX_{i,t} + \varepsilon_{i,t+2}$$
 (1)

### Firm-Level Effects of Geopolitical Risk

Construction of Firm-Level Exposure

#### Two steps:

- 1. Search the earnings call transcripts for geopolitical (GP) terms
  - ► E.g., war\*, militar\*, terror\*, conflict\*
  - Frequency of GP matches indicates the intensity of geopolitical risks in a conference call
- 2. Search transcripts for risk (R) terms in close proximity to GP terms
  - ► E.g., risk\*, threat\*, tension\*, attack\*
  - Must appear within 10 words

 $GPR_i$ , t = Number of joint instances of GP and R (normalized by number of words in the call)

#### Firm-Level GPR on Investment

Estimate:

$$\log i k_{i,t+2} = \alpha_i + \alpha_{k,t} + \gamma Z_{i,t} + d X_{i,t} + \varepsilon_{i,t+2}$$
 (2)

- $\alpha_i$  and  $\alpha_{k,t}$ : firm and industry-time fixed effects  $\gamma$ : response of log ik in t+2 to change in firm-level GPR  $(Z_{i,t})$  in quarter t
- $X_{i,t}$ : firm cash flows and Tobin's Q,  $\log ik_{i,t-1}$ .

#### Effects of GPR at firm level

Table 5: Geopolitical Risk and Firm-Level Investment

IK(t+2)	(1)	(2)	(3)	(4)
$\Delta$ GPR × Dummy Industry Exposure	-0.67*	-0.69*		
	(0.27)	(0.26)		
GPR Firm-Level			-0.62*	
			(0.30)	
$\Delta$ GPR	-1.37			
	(1.19)			
Political Risk Hassan et al.				-0.76**
				(0.25)
Cash Flow	2.71***	2.78***	2.64***	2.47***
	(0.46)	(0.46)	(0.37)	(0.30)
Tobin's Q	8.92***	7.94***	8.94***	9.48***
•	(1.68)	(1.56)	(0.95)	(0.90)
IK(t-1)	0.31***	0.30***	0.24***	0.26***
	(0.01)	(0.01)	(0.01)	(0.01)
Observations	375,300	375,300	94,978	112,262
Firm Fixed Effects	Yes	Yes	Yes	Yes
Time Effects	No	Yes	Yes	Yes
R-squared	0.45	0.47	0.59	0.58
Sample	85Q1-19Q4	85Q1-19Q4	05Q1-19Q4	05Q1-19Q4

Standard errors in parentheses

<sup>\*</sup> p < 0.05, \*\* p < 0.01, \*\*\* p < 0.001

#### **Conclusions**

- Geopolitical risk has adverse negative effects on real activity
  - ► The effect on investment varies across firms and industries.
- Adverse effects of geopolitical risk are driven by the threat and realization of adverse geopolitical events.
- On our GPR webpage—together with all data for the US—you can also find GPR index for many other countries.