



Raising an inflation target: The Japanese experience with Abenomics[☆]



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ABSTRACT

This paper draws from Japan's recent monetary experiment to examine the effects of an increase in the inflation target during a liquidity trap. We review Japanese data and examine through a VAR model how macroeconomic variables respond to an identified inflation target shock. We apply these findings to calibrate the effect of a shock to the inflation target in a new-Keynesian DSGE model of the Japanese economy. We argue that imperfect observability of the inflation target and a separate exchange rate shock are needed to successfully account for the behavior of nominal and real variables in Japan since late 2012. Our analysis indicates that Japan has made some progress towards overcoming deflation, but further measures are needed to raise inflation to 2 percent in a stable manner.

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1. Introduction

This paper studies the effects of an increase in the inflation target during a liquidity trap. To this end, we discuss Japan's recent aggressive monetary easing measures, including the adoption of a 2 percent inflation target in early 2013, and review the behavior of prices and exchange rates following this policy change. We then use a VAR to document that output and exchange rates respond more to inflation target shocks when the economy is in a liquidity trap. Finally, we use our empirical findings to calibrate two DSGE models of the Japanese economy that can account for the sluggish behavior of nominal and real variables in response to an inflation target shock. An important feature of our model is that agents update their estimates of the inflation target only gradually over time. As a consequence, consistent with Japanese data since 2012, inflation and inflation expectations rise very slowly after an increase in the target. Accordingly, changes in the inflation target, while relatively powerful in a liquidity trap, can be weakened by the slow response of inflation.

[☆] The views expressed in this paper are solely the responsibility of the authors and should not be interpreted as reflecting the views of the Board of Governors of the Federal Reserve System or of any other person associated with the Federal Reserve System. Christopher Erceg gave us very useful advice at an early stage. We are also very grateful to Keith Kuester for several insightful suggestions and comments. We thank for helpful comments Guido Ascari, Kosuke Aoki, Gianluca Benigno, Ikeda Daisuke, Luca Guerrieri, Jesper Linde, Steven Kamin, Robert Kollmann, Eric Leeper, Andrea Raffo, Werner Roeger, Andrea Tambalotti, and Harald Uhlig. Finally, we thank Anders Warne for the Matlab code used to estimate the VAR model. Katherine Marsten, Aaron Markiewicz and Rebecca Spavins provided excellent research assistance.

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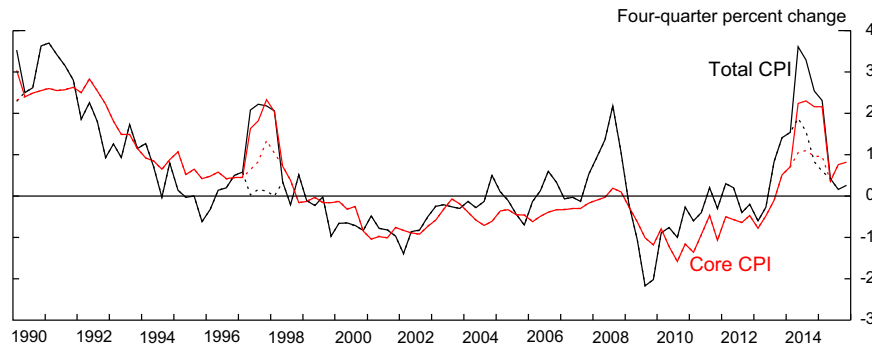


Fig. 1. Total and core inflation in Japan.

Note: The source of the data is Haver Analytics. The Haver mnemonic for the total CPI series is CIJ102@JAPAN. The core CPI (excluding food and energy prices) is based on the Haver series H158PCXG@G10. The dotted lines show total and core inflation net of the effects of the 3 consumption tax Japan introduced in April 1989 and then raised to 5 percent in April 1997 and 8 percent in April 2014.

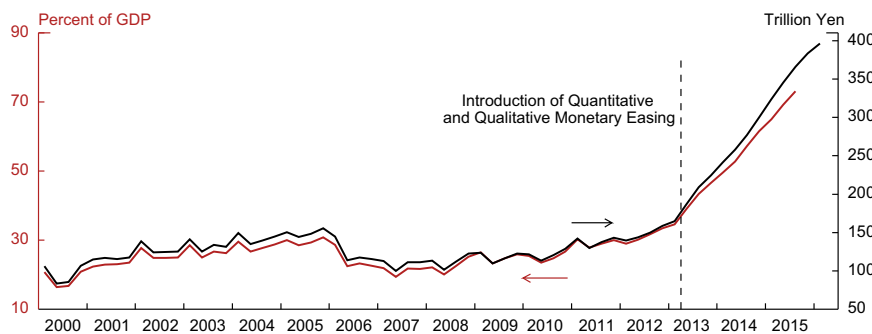


Fig. 2. Total Assets Held by the Bank of Japan.

Note: The source of the data is Haver Analytics. The Haver mnemonic for the total assets held by the Bank of Japan series is ACTT@JAPAN and the nominal GDP series is N9DP2@JAPAN.

A wide economic literature has documented the Japanese malaise of low economic growth and mild deflation, alongside high public debt and a rapidly aging population (e.g. Ito et al., 2006). Fig. 1 shows that Japanese inflation turned negative in the late 1990s. The emergence of deflation is generally attributed to the failure of policies conducted by the Bank of Japan (BOJ). Inflation is a monetary phenomenon, the argument goes, and the BOJ was unable to stop the inflation rate from turning negative. Many observers, including Krugman (1998) and Bernanke et al. (2004), have argued that the BOJ's efforts were too little and too late, calling for more aggressive and proactive measures. The aftermath of the global financial crisis provides a case in point. The BOJ lowered its policy rate to zero and expanded the size of its balance sheet. However, as deflation intensified, the BOJ came under criticism for the limited scope of its asset purchase program and for lacking conviction that easing would yield tangible benefits.

Against this background, Mr. Shinzo Abe was elected Prime Minister in late 2012, running on an economic platform known as “Abenomics.” Abenomics calls for ending Japan's long slump with three “arrows”: aggressive monetary easing; flexible fiscal policy; and structural reforms (Eichengreen, 2013; Ito, 2013). Even before coming into power, Mr. Abe started calling for a radical reorientation of monetary policy in November 2012. In February 2013, the BOJ introduced a new inflation target of 2 percent, though it refrained from pursuing significantly more aggressive easing. In April 2013, under the new leadership of Governor Haruhiko Kuroda, the BOJ unveiled a new policy package entitled “Quantitative and Qualitative Monetary Easing” (QQE). The BOJ announced a sharp increase in purchases of Japanese government bonds (JGBs) and other assets, including Japanese equity ETFs. The BOJ also extended the maturity of its JGB purchases. In October 2014, the BOJ expanded its QQE program by slightly accelerating the pace of asset purchases. Fig. 2 shows that the BOJ's balance sheet has more than doubled in size since the introduction of QQE. To provide a reference point, the increase in the BOJ's asset-to-GDP ratio since the start of QQE is roughly twice that of the Federal Reserve over the 6-year period from 2008 to 2014.

Has the first arrow of Abenomics hit its target? In this paper, we note that there has been some progress, but that the goal has yet to be reached. Inflation has turned positive, ending a 15-year period of persistent deflation. Inflation expectations have moved up, however they remain well below the 2 percent target, suggesting that private agents remain doubtful. Japan's experience raises the concern that expansionary monetary policies may not be effective unless they are fully credible. To better assess the risks, benefits and challenges of raising an inflation target, we first estimate the effects of an inflation target shock using a simple VAR and then analyze the monetary regime change taking place under Abenomics through the prism of two new-Keynesian models exhibiting inertial inflation behavior and imperfect credibility. Our main finding is that increasing an inflation target can have

powerful effects on activity and inflation, especially when the economy is in a liquidity trap. However, we also show that these effects can be smaller if the policy is not fully credible. Accordingly, we argue that the BOJ needs to take further steps to strengthen its credibility by more effectively communicating the permanent nature of the monetary regime shift.

Our work is related to various strands of literature. First, our paper contributes to the literature on Japanese unconventional monetary policy. Previous research has generally focused on the BOJ's asset purchases. For example, [Rogers et al. \(2014\)](#) examine how asset prices are affected by unconventional monetary policy announcements. A notable exception is the work of [Hausman and Wieland \(2016\)](#) who argue that the monetary policy of the BOJ under Abenomics provided a modest boost to Japanese output. We expand on this literature by laying out an empirical modeling strategy to identify the effects of an inflation target shock and by investigating the transmission channels of a higher inflation target in a general equilibrium framework.

Second, our empirical analysis draws from the estimation of VAR models through long-run restrictions pioneered by [Blanchard and Quah \(1989\)](#), [King et al. \(1991\)](#), and [Warne \(1993\)](#). We find this methodology appealing for our purposes because it hews closely to the notion of what shocks to the inflation target do – or, at least, should do –, which is to change the inflation rate at very long horizons. In particular, the identification assumptions of our inflation target shock mimics those of the neutral inflation shock in [King et al. \(1991\)](#): the shock affects inflation and nominal rates by the same amount in the long run, and has no long-run effect on the real variables, including output. These restrictions, in particular, are also shared by the DSGE models that we use throughout the paper.

Third, our modeling strategy and the focus on imperfect credibility of the monetary authority build on [Erceg and Levin \(2003\)](#) and [Ireland \(2007\)](#). Our main intuition is that the challenges faced by the BOJ to reflate the Japanese economy are the mirror image of those faced by the Federal Reserve following the high inflation of the 1970s. [Goodfriend and King \(2005\)](#) have prominently argued that the Volcker disinflation was complicated by the Federal Reserve's imperfect credibility in the aftermath of the high inflation of the 1970s. We believe that the Bank of Japan has been facing similar, if not deeper, credibility issues given its long struggle with deflation. Following [Erceg and Levin \(2003\)](#), we model the high degree of inflation persistence as the result of the private agents' inability to disentangle transitory from persistent movements in the inflation target. We contribute to this literature by investigating the effects of a change in the inflation target in a liquidity trap. We show that, at the zero lower bound (ZLB), the lack of credibility increases inflation persistence and dampens the output response. Intuitively, with the interest rate at the zero bound, a slower rise in inflation leads to a smaller decrease in the real interest rate and to a smaller output expansion.

The remainder of the paper is organized as follows. [Section 2](#) reviews how Japanese consumer prices, trade prices, and exchange rates have evolved since the start of Abenomics. [Section 3](#) sets up a simple VAR model to examine what Japanese data over the past 40 years reveal about the real effects of changing an inflation target. [Section 4](#) presents a theoretical analysis of an inflation target shock in a closed-economy, new-Keynesian DSGE model with inertial inflation behavior and imperfect credibility. [Section 5](#) extends the previous analysis to an open-economy environment using the Federal Reserve staff's SIGMA model. [Section 6](#) concludes.

2. Reflation, prices and exchange rates in the aftermath of Abenomics

We see the adoption of the 2 percent inflation target as the cornerstone of Abenomics. We do not question here the optimality of this particular value. While several macroeconomic models indicate optimal inflation rates close to zero, other considerations have induced most central banks to prefer small but positive inflation rates. BOJ's Governor Kuroda gave two reasons for adopting a 2 percent target in Japan: mismeasurement of actual inflation, and risks of hitting the zero lower bound when inflation is low ([Kuroda, 2013](#)).

BOJ officials have appealed to a simple Phillips curve framework to justify why they need to increase their inflation target. [Fig. 3](#) shows estimates of Japan's Phillips curve, relating core inflation (excluding food and energy prices) to a constant term and the output gap, over three sample periods. Panel A is estimated over the full sample 1980Q1–2015Q2, Panel B over 1980Q1–1993Q4, and Panel C over 1994Q1–2013Q2, with B and C corresponding to the high and low inflation periods, respectively. Comparing Panel B with Panel C, the Phillips curve appears to have shifted down. The intercept term has fallen from 2.5 percent in the earlier period to 0 percent in the later period. Loosely speaking, the intercept identifies the steady-state rate of inflation that is obtained when the output gap is closed. Accordingly, merely closing the gap might not be sufficient to raise inflation to 2 percent. Indeed, the estimated Phillips curve appears so flat that raising inflation to 2 percent would require an implausibly high output gap. Rather, the actions of the BOJ under Abenomics are aimed at shifting up the Phillips curve by resetting inflation expectations to a higher value, as argued by BOJ's policy board member [Shirai \(2013\)](#).

How much did inflation rise following the start of Abenomics? As shown in [Fig. 1](#), total inflation has moved from –0.4 percent in the third quarter of 2012 to 0.4 percent in the second quarter of 2015 and core inflation from –0.6 percent to 0.4 percent. Both measures of inflation moved up sharply early on, rising well above 2 percent in 2014; however, a large component of this run-up reflected transitory factors. First, the yen depreciated more than 30 percent between mid-2012 and 2015, boosting import prices and, in turn, consumer prices (see [Fig. 4](#)). A simple bivariate regression of total inflation on import price inflation attributes half of the 2013 increase in inflation to higher import prices.¹ Second, the consumption tax

¹ We run a simple regression of total inflation on import price inflation and the output gap over the period 1992Q1–2012Q4. The regression results suggest that, over the 2012Q3–2014Q1 period, a 23 percent rise in import prices added 0.7 percentage point to total inflation. This estimate likely provides

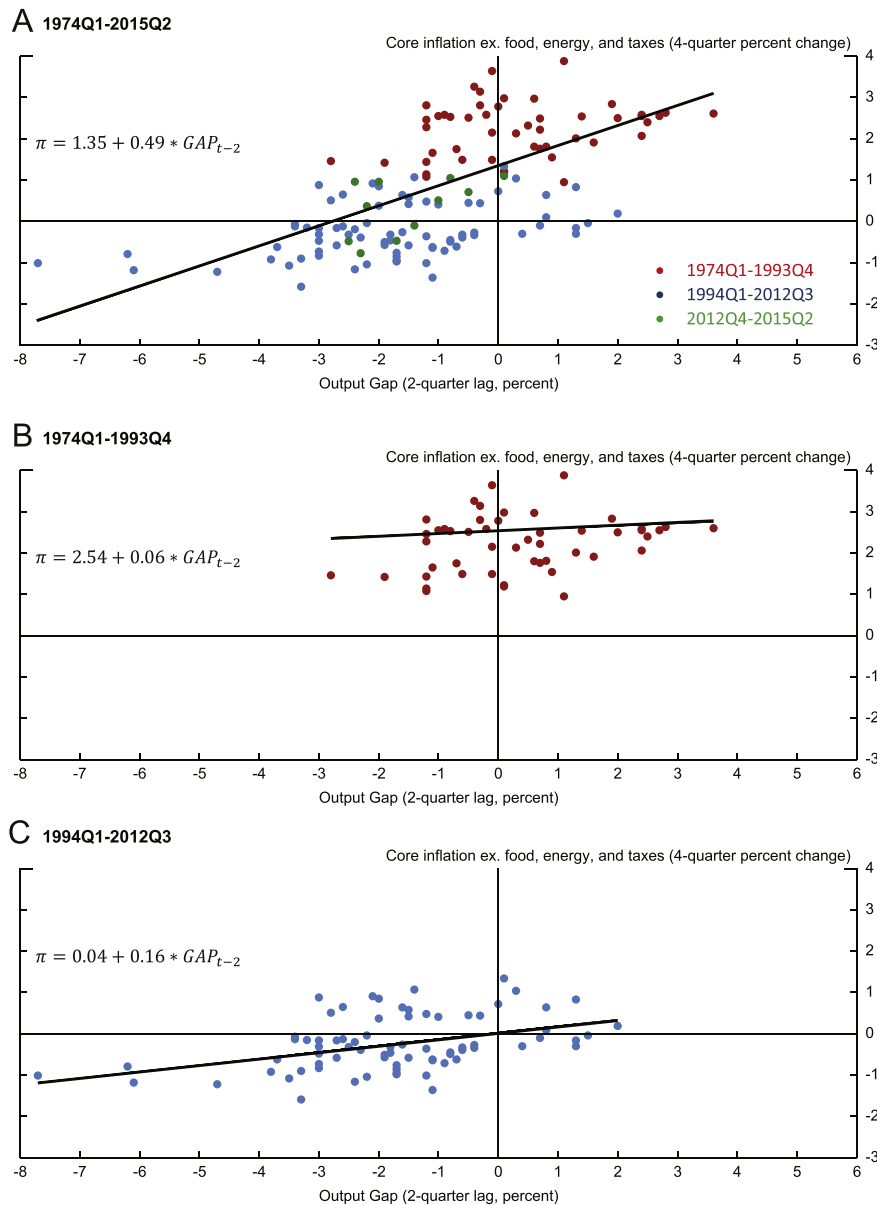


Fig. 3. Phillips curves.

Note: The source of the data is Haver Analytics. Core inflation is four-quarter change in the consumer price level, net of consumption tax changes and food and energy prices and the output gap is from Japan's Cabinet Office (JPGDPG@JAPAN). The equations on the left side of each panel report the results of a simple regression of the core inflation over a constant term and the 2-quarter lagged output gap for the relevant sample period.

rate was raised from 5 to 8 percent in April 2014, pushing up inflation by about 2 percentage points that year. Taken together, the evidence seems to indicate that the policies of the BOJ under Abenomics have thus far moved up underlying domestic inflation by about 1 percentage point.

Inflation expectations have also moved up, but they remain well below the 2 percent target. As noted in Mandel and Barnes (2013), there is no ideal measure of inflation expectations in Japan.² That said, in Table 1, we report some of the

(footnote continued)

a lower bound as imports of fossil fuels jumped up after Japan shut down its nuclear reactors following the nuclear disaster in March 2011, arguably contributing to render Japan consumer prices more sensitive to exchange rate fluctuations.

² Measures derived from financial markets suffer from the lack of sufficient liquidity. In particular, breakeven inflation measures are not reliable because the market for inflation-linked Japanese government bonds is very thin and a majority of the issuance has been bought back by the Ministry of Finance in recent years. Short-term measures of inflation expectations from surveys of households, investors, and professional forecasters appear to be more responsive to actual inflation than predictive of the future. Longer-term measures, such as the 6–10 year ahead inflation forecasts by Consensus, performed poorly over the past two decades, remaining close to 1 percent despite the emergence of persistent deflation.

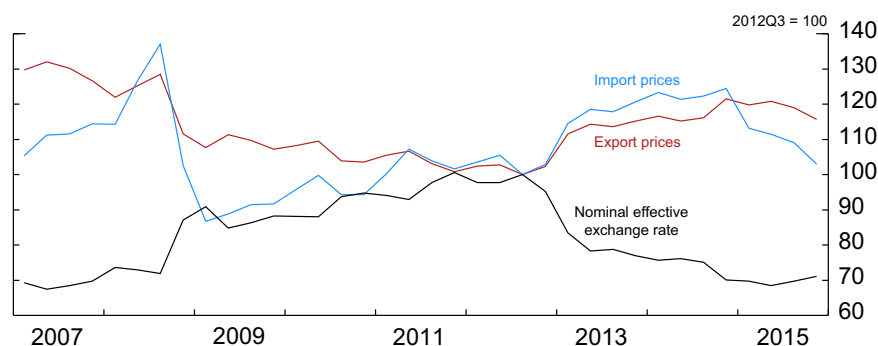


Fig. 4. Yen, export prices, and import prices.

Note: The source of the data is Haver Analytics. The nominal effective exchange rate is the Bank of International Settlement's Trade Weighted Nominal Effective Foreign Exchange Rate (EERBN@JAPAN). The yen export price series is EPYA10@JAPAN and the yen import price series is IPYA10@JAPAN.

Table 1
Japanese longer-term inflation expectations (percent).

Reference Period	5 × 5 inflation Swap rate	10-year inflation Swap rate	6–10 year ahead Inflation by Consensus	2–6 year ahead Inflation by EPS
2012 Q3	0.0	0.3	0.8	0.4
2015 Q2	1.2	1.0	1.6	1.3
Change (ppt)	1.2	0.7	0.8	0.9

Sources: Bloomberg, Consensus Economics, and Japanese Center for Economic Research.

available measures of inflation expectations before and after the advent of Abenomics. Here we focus on longer-term inflation expectations because we want to assess the BOJ's progress towards its goal of raising inflation to 2 percent “in a stable manner.” As is also shown in Fig. 5, the 5 × 5 swap rate (a measure of inflation compensation 6–10 year ahead) has increased from 0 percent in mid-2012 to 1.2 percent in mid-2015, whereas 6–10 year ahead inflation forecasts by Consensus have moved up by 0.8 percentage point. In addition, 10-year JGB yields have remained very low, trading near 50 basis points in 2015, and 10-year forward rates are barely above 1 percent even at the end of 2018 suggesting that inflation risk premia have remained very low (Fig. 6). In sum, we read the available evidence as indicating that Japanese longer-term inflation expectations have risen by only 1 percentage point since the start of Abenomics and remain well below the new 2 percent inflation target of the Bank of Japan.

3. VAR evidence

Do changes in the inflation target produce real effects? Ideally, one would like to identify in the data exogenous movements in the inflation objective of the central bank that are uncorrelated with other developments in the economy. In practice, such movements almost never occur. We then proceed by adopting an operational definition of what a change in the inflation target should do.

Building on the methodology developed by King et al. (1991) and Warne (1993), we formulate a 5-variable vector error correction model with core inflation, bank's lending interest rate, real exchange rate, GDP, and real oil prices.³ The model is estimated using Japanese quarterly data since 1974. We measure inflation with core CPI inflation (excluding energy and food prices). We use such measure (rather than total CPI inflation) because a smoother measure of underlying inflation is more suitable to identify changes in the inflation target. We measure interest rates using the average lending rate charged by large Japanese banks.⁴ We measure exchange rates using the trade-weighted real exchange rate published by the BIS. We measure GDP using the official Cabinet Office estimate of the output gap, a measure of the cyclical component of GDP akin to the CBO's output gap for the United States.⁵ For oil prices, we use the WTI price of oil deflated by U.S. CPI inflation.⁶

³ We control for oil prices in the VAR to better account for cost-push factors that can drive inflation dynamics.

⁴ We use the lending rate rather than government bond yields because of data availability. The series on the 10-year JGB yield published by the Ministry of Finance starts in 1986 whereas the bank lending rate is available since 1965. Since 1986, the two series move in synch, with a correlation of 0.97.

⁵ Alternatively, we detrended real GDP using a band-pass filter and obtained similar results.

⁶ All series were drawn from Haver Analytics. Core inflation is the four-quarter change in the consumer price level, excluding food and energy prices (Haver series mnemonic: H158PCXG@G10) and net of the effects of the consumption tax hikes of 1989Q2, 1997Q2, and 2014Q2. GDP is the Cabinet's Office

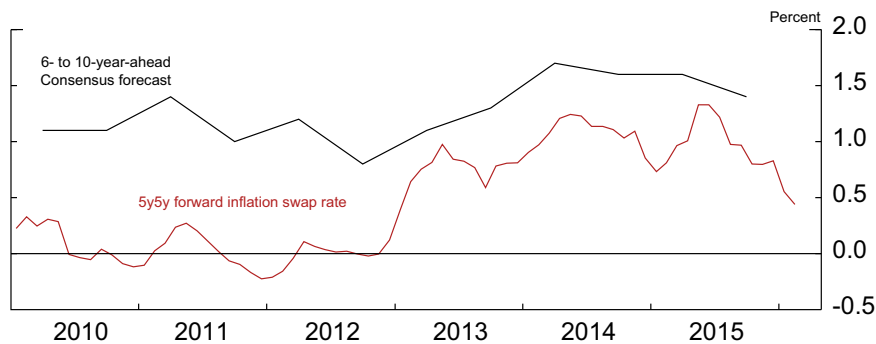


Fig. 5. Japanese inflation expectations.

Note: The sources of the data are Bloomberg and Consensus Economics. Bloomberg's ticker for the inflation swap rate is FWISJY55 Curncy.

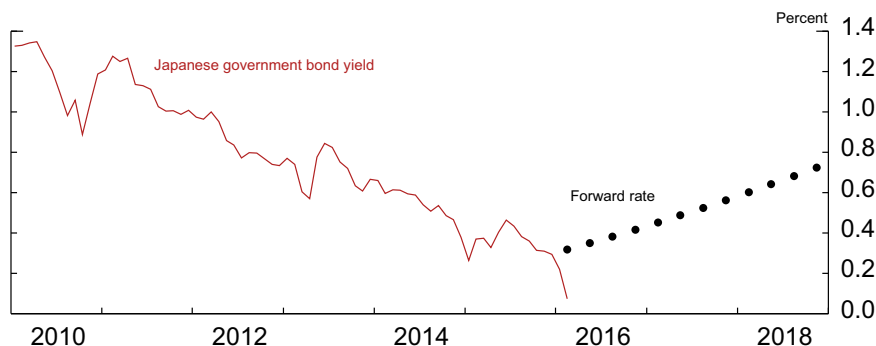


Fig. 6. Ten-year rate.

Note: The source of the data is Bloomberg. The Bloomberg ticker for the 10-year benchmark Japanese government bond yield is GJGBBNCH Index. The Japanese 10-year forward rate is estimated by the Federal Reserve Board staff based on a zero-coupon yield curve model.

We identify shocks to the inflation target as follows. We impose the restriction that a change in the inflation target (1) affects inflation and the interest rate by the same amount (percentage-wise) in the long-run, but (2) has no long-run effect on GDP, the real exchange rate, and real oil price inflation. These restrictions might appear draconian, but are implied by nearly all modern monetary business cycle models. We also assume that Japanese inflation has no contemporaneous effect on oil prices given that the price of oil is determined by global rather than Japanese-specific developments.⁷

Fig. 7 plots the impulse responses of inflation, interest rate, exchange rate, and GDP to the identified inflation target shock for the VAR estimated over two subperiods, 1974Q1–1993Q4 and 1994Q1–2015Q2.⁸ We choose these two samples to account for the different effects of inflation target shocks depending on whether the economy is in a liquidity trap or not. As noted earlier, 1994 is when the low inflation period starts, with core inflation falling persistently below 1 percent.

For ease of comparability across subperiods, we scale the size of the shock and of the responses so that in both samples the eventual rise in inflation is 2 percentage points, on average. Such scaling is inconsequential as the underlying VAR is linear in its coefficients. The rescaled shock corresponds to a 3-standard deviation shock in the early sample, when inflation in Japan was high and volatile, and, perhaps unsurprisingly, to a larger, 6-standard deviation shock in the late sample, when inflation was low and relatively stable. In both periods, the identified inflation target shock leads to a gradual and permanent increase in inflation and the nominal interest rate, and to a temporary boost in output. By construction, GDP as well as the real exchange rate return to their initial baseline in the long run.

The comparison between the two periods reveals important differences. In the early period, the identified inflation target shock leads to a temporary rise in real interest rates, as the nominal interest rate rises faster than inflation. In turn, higher real rates lead to a real appreciation, and thus GDP rises only slightly above its baseline. In the late sample, perhaps because

(footnote continued)

output gap (Haver series mnemonic: JPGDPG@JAPAN). The real exchange rate is the Trade Weighted Real Effective Foreign Exchange Rate (EERBR@JAPAN). The interest rate is the Average Lending Rate by City Banks (AICG@JAPAN) on loans and discounts with maturity of less than one year at the time of origination. Oil price inflation is the 4-quarter growth rate of WTI (PZTEXP@USECON) minus U.S. CPI 4-quarter inflation (PCUN@USECON).

⁷ Our VAR model takes the form of a restricted vector error correction model. The restriction that we impose is that (1) the output gap, (2) the log real exchange rate, (3) oil price inflation and (4) the difference between nominal interest rate and inflation are all stationary variables. In turn, these four restrictions allow us to decompose the structural shocks into four transitory shocks and one permanent shock. The latter is the only source of the common stochastic trend between nominal interest rate and inflation.

⁸ The response of the oil price (not shown in the figure) to the inflation target shock is modest and not significantly different from zero at all horizons.

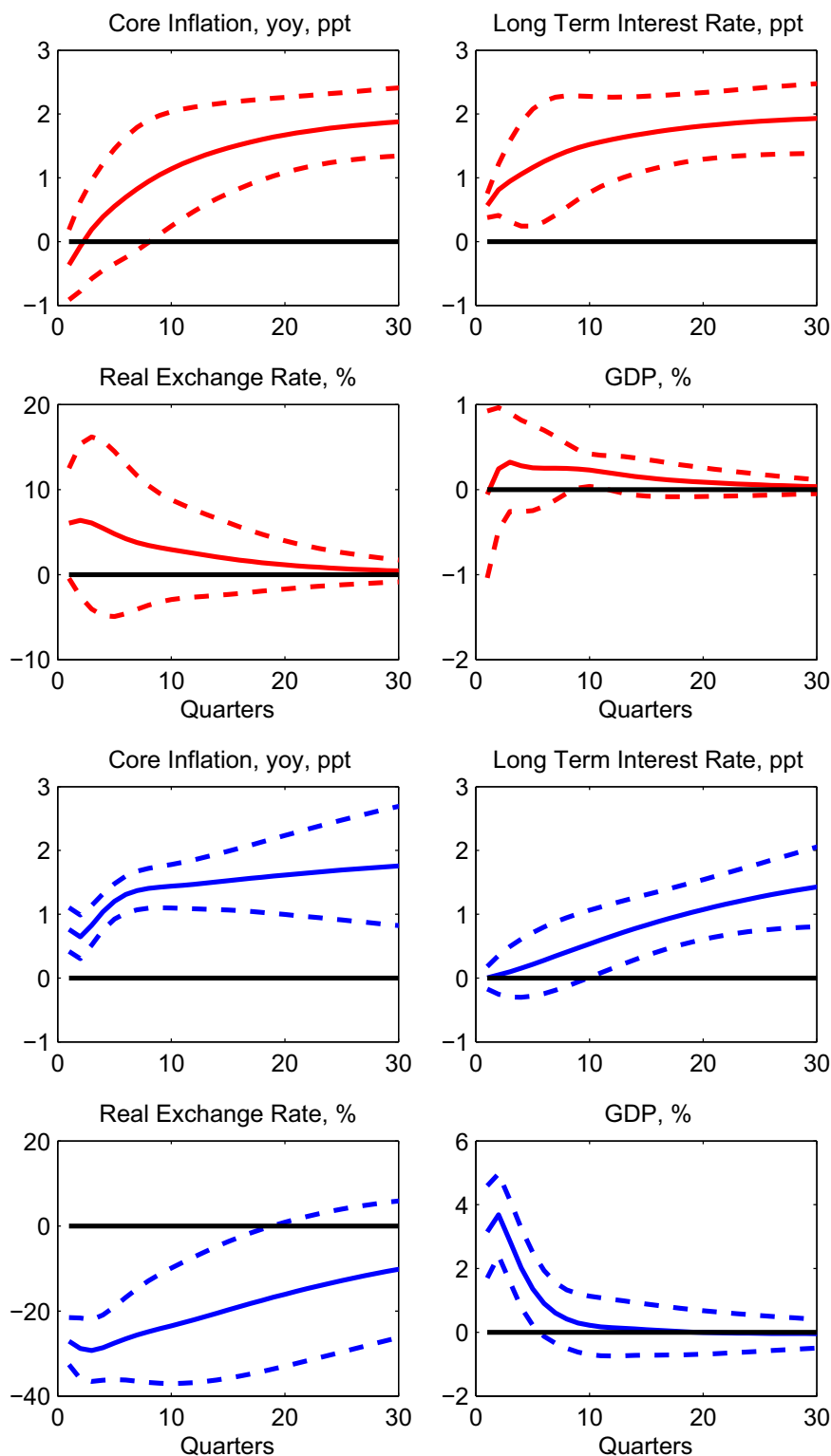


Fig. 7. Inflation target shocks: VAR evidence for Japan in two sample periods.

Note: The top four panels plot the impulse responses (together with one s.e. bands) to a 2 percentage point inflation target shock (3 standard deviations) in the early sample (1974Q1–1993Q4). The bottom four panels plot the impulse responses to a 2 percentage point inflation target shock (6 standard deviations) in the late sample (1994Q1–2015Q2).

short-term interest rates are effectively at zero, the response of the lending rate is more subdued in spite of the more front-loaded increase in the inflation rate. Accordingly, the real rate declines. In contrast with the early period, the real exchange rate depreciates substantially and persistently. In line with these findings, the boost to GDP is substantially larger in the late sample. To give some quantitative flavor, a 2 percentage point increase in the target leads to a rise in GDP of only 0.3 percent in the early sample and almost 4 percent in the late sample.

The results from the VAR analysis indicate that reflating the economy can bring substantial short-run benefits in terms of output when the economy is in a liquidity trap. However, taken at face value, this analysis also suggests that the Bank of Japan needs to produce an inflation shock that is 6 standard deviations above its mean over the last 20 years. This is a formidable challenge, especially in an environment where private agents might take only limited signal from movements in interest rates, which at shorter maturities remain constrained by the zero lower bound.

Later in the paper, we confirm the plausibility of our identification scheme in two ways. First, we confirm in [Section 4](#), through a series of Monte Carlo experiments, that our identification scheme retrieves the true impulse responses of a DSGE model when applied to artificial data generated by the model itself. Second, and more prosaically, we show in [Appendix A](#) analogous results from a VAR applied to U.S. data. Such exercise also shows that a rise in the inflation target can lead to a short-run increase in output.

VAR's historical decomposition: The estimated VAR can be used to quantify the extent to which the rise in the inflation target has effectively moved inflation and the real exchange rate. To address this question, we carry out a historical decomposition of inflation into the shocks identified by our model.

The top panel of [Fig. 8](#) plots the contribution over time of the inflation target shock to the behavior of core inflation since 2010. The panel shows that the inflation target shock identified by the model has added at most 0.8 percentage point to core inflation since the start of Abenomics in 2013Q4. Is such an increase unprecedented? The impulse responses indicate that a typical one-standard deviation shock to the target in the late sample would raise inflation by approximately 0.25 percentage point after three years. Accordingly, the Abenomics shock to the inflation target was at most 3 standard deviations, about half as much as plotted in the bottom panels of [Fig. 7](#). However, considerable uncertainty surrounds this estimate. If we move the start of Abenomics to early 2013, when the BOJ began to implement actual policy steps, the size of shock would be about half as large. In addition, even prior to Abenomics, the historical decomposition reveals that the contribution of the inflation target shock was positive, perhaps reflecting earlier attempts by the BOJ to escape deflation. All told, these considerations suggest that the BOJ under Abenomics has taken important steps, but not enough to engineer a clear discontinuity with the past.

Similarly, the bottom panel of [Fig. 8](#) plots the contribution of the inflation target shock to the real exchange rate. This decomposition shows that the inflation target shock identified by the VAR has led to a real exchange rate depreciation of less

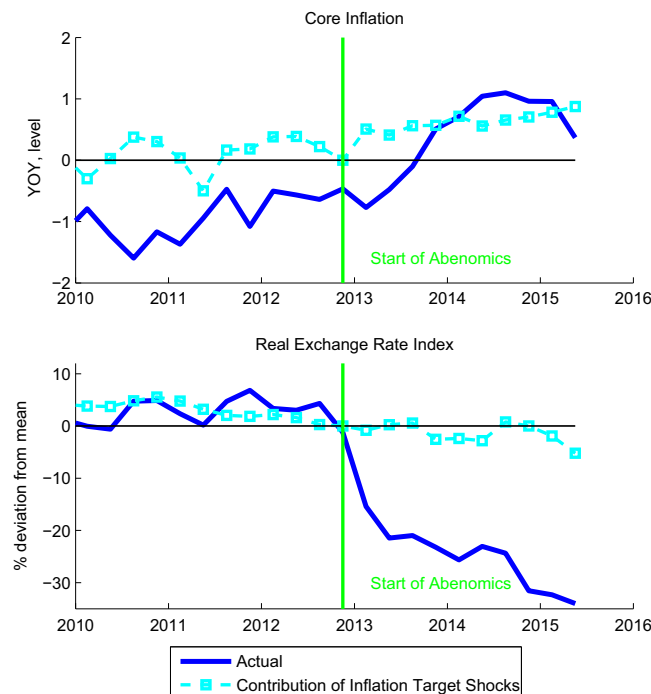


Fig. 8. The contribution of the identified inflation target shock to core inflation.

Note: The panel is based on a historical decomposition of core inflation into the shocks identified by the VAR over 1994Q1–2015Q2.

than 6 percent. The contribution of the shock is relatively small, accounting for only one-fifth of the 30 percent depreciation of the yen since the start of Abenomics.

Summing up, the VAR analysis indicates that the BOJ under Abenomics has raised trend inflation only partially toward its new 2 percent target, confirming the findings of Section 2. Furthermore, the inflation target shock of Abenomics appears to have only modestly contributed to the depreciation of the yen.

4. A closed economy new-Keynesian model

Section 3 showed how Japanese macroeconomic variables respond to identified inflation target shocks. We now continue our investigation by examining the effect of inflation target shocks in a standard closed economy new-Keynesian model. The model, a variant of a small-scale DSGE model in the tradition of Christiano et al. (2005) and Smets and Wouters (2007), features Calvo-style nominal price and wage rigidities, habit formation in consumption, investment adjustment costs, a fiscal authority, and a central bank that follows an interest rate rule subject to the zero lower bound. In most respects, the calibration of the model closely follows the estimated parameters in Smets and Wouters (2007). The main difference is that we choose a somewhat higher degree of price and wage rigidity to better characterize the slow and muted response of inflation to movements in the output gap that we documented in Fig. 3. Additionally, we assume that the steady-state inflation rate is zero, and that the steady state nominal and real interest rates are both equal to 1 percent, assumptions that are in line with Japan's experience over the last two decades.

Households maximize a lifetime utility function given by:

$$E_0 \sum_{t=0}^{\infty} \beta^t \left(a_{ct} \log(c_t - \varepsilon_c c_{t-1}) - \frac{1}{1+\eta} n_t^{1+\eta} \right) \quad (1)$$

where c_t is the consumption in period t , and n_t are hours worked. The term a_{ct} is an AR(1) – in logs – consumption preference shock, which we use to engineer a decline in output that takes the economy to the ZLB. Their budget constraint is given by:

$$c_t + k_t + \phi_t = w_t n_t + (R_{kt} z_t + 1 - \delta_t) k_{t-1} + \text{div}_t - \tau_t - b_t + \frac{R_{t-1}}{\Pi_t} b_{t-1} \quad (2)$$

where k_t is capital, ϕ_t denotes convex investment adjustment costs,⁹ $w_t n_t$ is wage income, $(R_{kt} z_t + 1 - \delta_t) k_{t-1}$ is the capital income, z_t is the variable capital utilization rate,¹⁰ div_t are dividends from ownership of sticky price and wage firms. Additionally, τ_t are lump-sum taxes levied by the government, b_{t-1} is one-period government debt, which pays a gross nominal interest R_{t-1} , and Π_t is the one-period gross inflation rate.

The economy-wide production function takes the form:

$$Y_t = n_t^{1-\mu} (z_t k_{t-1})^\mu \quad (3)$$

where μ is the capital share. Additionally, the presence of monopolistic competition in the goods and labor markets, coupled with staggered nominal adjustment *à la* Calvo, results in two standard price and wage Phillips curves. We assume that firms that do not adjust their prices and wages index them to the previous period inflation rate with elasticities given by ι_π and ι_w , respectively. The price and wage Phillips curves are thus:

$$\ln \pi_t - \iota_\pi \ln \pi_{t-1} = \beta(E_t \ln \pi_{t+1} - \iota_\pi \ln \pi_t) - \varepsilon_\pi \ln (X_{pt}/X_p), \quad (4)$$

$$\omega_t - \iota_w \ln \pi_{t-1} = \beta(E_t \omega_{t+1} - \iota_w \ln \pi_t) - \varepsilon_w \ln (X_{wt}/X_w) \quad (5)$$

where $\omega_t \equiv \frac{w_t \pi_t}{w_{t-1}}$ denotes wage inflation, and $\varepsilon_\pi = \frac{(1-\theta_\pi)(1-\beta\theta_\pi)}{\theta_\pi}$ and $\varepsilon_w = \frac{(1-\theta_w)(1-\beta\theta_w)}{\theta_w}$ denote the elasticities of price and wage inflation to price and wage markups, X_{pt} and X_{wt} , relative to their steady-state values, X_p and X_w .

The government levies lump-sum taxes which respond to beginning of period debt, and buys g_t as a constant fraction of the final output each period. The economy-wide market clearing condition is:

$$Y_t = c_t + i_t + g_t. \quad (6)$$

The behavior of the central bank is characterized by a Taylor rule subject to the ZLB constraint:

$$r_t = \max \left(0, \phi_r r_{t-1} + (1-\phi_r) \left(rr + \pi_t + \phi_\pi (\pi_t - \pi_t^*) + \frac{\phi_y}{4} \tilde{y}_t \right) + e_t \right) \quad (7)$$

where $r_t = R_t - 1$ is the net nominal interest rate, $\pi_t = \Pi_t - 1$ is the net inflation rate, $\phi_r = 0.75$ is the inertial coefficient in the rule, rr is the steady state real interest rate, equal to 1 percent on an annual basis, $\phi_\pi = 0.5$ is long-run response

⁹ Investment adjustment costs take the form $\phi_t = \phi(i_t - \bar{i}_{t-1})^2 / \bar{i}$, where \bar{i} is steady-state investment and investment and capital are linked by $k_t = i_t + (1-\delta)k_{t-1} - \phi_t$.

¹⁰ We assume that capital depreciation is linked to utilization by $\delta_t = \delta + b\zeta z_t^2/2 + b(1-\zeta)z_t + b(\zeta/2 - 1)$. The parameter $\zeta > 0$ determines the curvature of the capital-utilization function, where $b = 1/\beta - (1-\delta)$ is a normalization that guarantees that steady-state utilization is at unity.

coefficient of the real rate to inflation, and $\phi_y = 0.5$ is the response to the output gap \hat{y}_t (here defined as output in log deviation from its steady state). Finally, π_t^* is a very persistent monetary shock, whereas e_t is a transient monetary policy shock which captures short-run deviations of the interest rate from its historical rule. Formally:

$$\begin{bmatrix} \pi_t^* \\ e_t \end{bmatrix} = \begin{bmatrix} 0.999 & 0 \\ 0 & 0.001 \end{bmatrix} \begin{bmatrix} \pi_{t-1}^* \\ e_{t-1} \end{bmatrix} + \begin{bmatrix} \varepsilon_{pt} \\ \varepsilon_{qt} \end{bmatrix} \quad (8)$$

where ε_{pt} and ε_{qt} are normal iid innovations with variances σ_p^2 and σ_q^2 , respectively. As in [Erceg and Levin \(2003\)](#), the linear combination of these two shocks, given by $Z_t = e_t - (1 - \phi_r)\phi_\pi\pi_t^*$, identifies the central bank's time-varying inflation target.

The properties of this model in response to e_t and π_t^* shocks are, of course, well known, especially outside of the ZLB, as studied for instance in [Erceg and Levin \(2003\)](#) and [Ireland \(2007\)](#).¹¹ A reduction in e_t lowers nominal interest rates, and, owing to sticky prices, lowers the real rate too. Thus, aggregate demand and output rise, and inflation increases temporarily above the baseline. An increase in π_t^* leads to a persistent increase in inflation. As the nominal interest rate slowly increases, the real rate falls, again stimulating output and aggregate demand.¹² Eventually, if the change in π_t^* is assumed to be permanent, the change in the target will have (almost) no effects on the real variables, and the nominal interest rate will rise one-for-one with inflation and with the target itself.¹³ All else equal, for a given change in the nominal interest rate relative to what the Taylor rule would prescribe, a change in π_t^* may have a more powerful effect on the economy than a change in e_t , since it signals the intention of the central bank to keep its policy rate lower for longer.

These effects are also present at the ZLB. Changes in e_t may have either little (if they are large enough) or no effects on the policy rate, since they affect only the notional interest rate,¹⁴ but are unable to affect r_t when $r_t = 0$ and the economy is in a liquidity trap. By contrast, increases in π_t^* can have powerful expansionary effects on the economy as the central bank keeps, on average, lower interest rates for longer because of the ZLB. [Fig. 9](#) illustrates these results for a very persistent change in the target (autocorrelation of 0.999).¹⁵ To match Japan's context, we assume a baseline where a sequence of negative demand shocks (triggered by a sequence of negative realizations of a_{ct}) lowers output and is expected to keep the policy rate at zero until year 2017, and report all the variables in deviation from such baseline. We then assume that a sequence of shocks to π_t^* over the 2012Q4–2013Q2 brings the inflation target from 0 to 2 percent: this sequence mimics events of the monetary policy regime change set in motion by Abenomics, as discussed in [Section 2](#). A 2 percentage point increase in the target boosts GDP by about 1.5 percent after two years, before GDP slowly returns to the baseline. The driver for the rise in GDP is the decline in real rates which is further boosted by the fact that interest rates are kept at zero for a long period. By contrast, under a baseline where interest rates are not constrained by the ZLB, although the response of inflation is similar, output rises less since nominal rates respond sooner to the higher inflation rate. In both experiments, even if prices are assumed to be very sticky, inflation rises above 1.5 percent in less than two years and reaches its target after three years, while long-run inflation expectations immediately jump and remain anchored to the new 2 percent target.

The fast response of inflation and inflation expectations following a change in the target, as shown in [Fig. 9](#), appears at odds with our reading of the recent experience of Japan. As discussed in [Sections 2](#) and [3](#), we think that Abenomics pushed up underlying domestic inflation and long-term inflation expectations by at most 1 percentage point. Other studies, [Hausman and Wieland \(2016\)](#) have also pointed out that the BOJ's 2 percent target is not yet fully credible. In light of this, we therefore proceed by modifying the model to allow for imperfect observability of the inflation target itself, following [Erceg and Levin \(2003\)](#). In particular, we assume that agents have perfect knowledge of all the aspects of the model, including the reaction function of the central bank in absence of the ZLB. However, agents can only observe the sum of the persistent and transitory monetary shocks Z_t , and infer their individual components by solving a signal extraction problem.

[Fig. 10](#) plots the impulse response to a change in the inflation target under imperfect credibility, when agents revise their expectations about the persistent component of the monetary shock only slowly over time. We set the signal-to-noise ratio so that the half-life of the perceived inflation target shock is 3 years. As discussed above, this assumption lines up with the actual experience of Japan since the start of Abenomics. Relative to the case with perfect credibility shown in [Fig. 9](#), inflation rises more slowly toward the target, the decline in the real rate is less pronounced, and the increase in GDP is accordingly more muted. When the policy rate is constrained by the ZLB, in response to a 2 percentage point rise in the inflation target, GDP expands by about 0.8 and inflation by almost 1 percentage point after 3 years. The response of output is more muted in the case when the ZLB does not bind. Interestingly, the difference in the output response between the ZLB and the no ZLB

¹¹ The Calvo parameters for prices and wages are respectively $\theta_\pi = 0.95$ and $\theta_w = 0.925$. The indexation parameters are equal to $\iota_\pi = \iota_w = 0.8$. The consumption habit parameter ε is equal to 0.5. The capital share is $\mu = 0.3$, and the depreciation rate is $\delta = 0.03$. The labor supply elasticity parameter is $\eta = 1$. Government spending is a constant fraction of GDP equal to 0.2. The investment adjustment cost parameter is set at $\phi = 10$ and the curvature parameter in the utilization function is $\zeta = 0.75$. The autocorrelation of the consumption preference shock is 0.9.

¹² Incidentally, we note that increases in the inflation target do not necessarily lead to a short-run boost in output in purely forward-looking new-Keynesian models with Calvo-style nominal rigidities (see for instance [Ascari and Ropele, 2012](#); [Collard et al., 2007](#); [Mankiw and Reis, 2002](#)). The forward-looking dynamics of the price setting mechanism imply that inflation behaves like a "jump variable": although some individual prices are sticky, the aggregate inflation rate may still change a lot because of the forward-looking actions of those who can change prices. Later, we also assume that private agents are imperfectly informed about the stance of monetary policy, another departure from the simple model which has been shown to be sufficient to generate real effects from changes in the inflation target.

¹³ This is true insofar as the long-run Phillips curve is vertical, which is almost true in the standard new-Keynesian model.

¹⁴ The notional interest is the rate that would prevail were the zero lower bound on the interest rate not present.

¹⁵ We solve for the various scenarios of the models described in [Sections 4](#) and [5](#) using the OccBin toolkit described in [Guerrieri and Iacoviello \(2015\)](#).

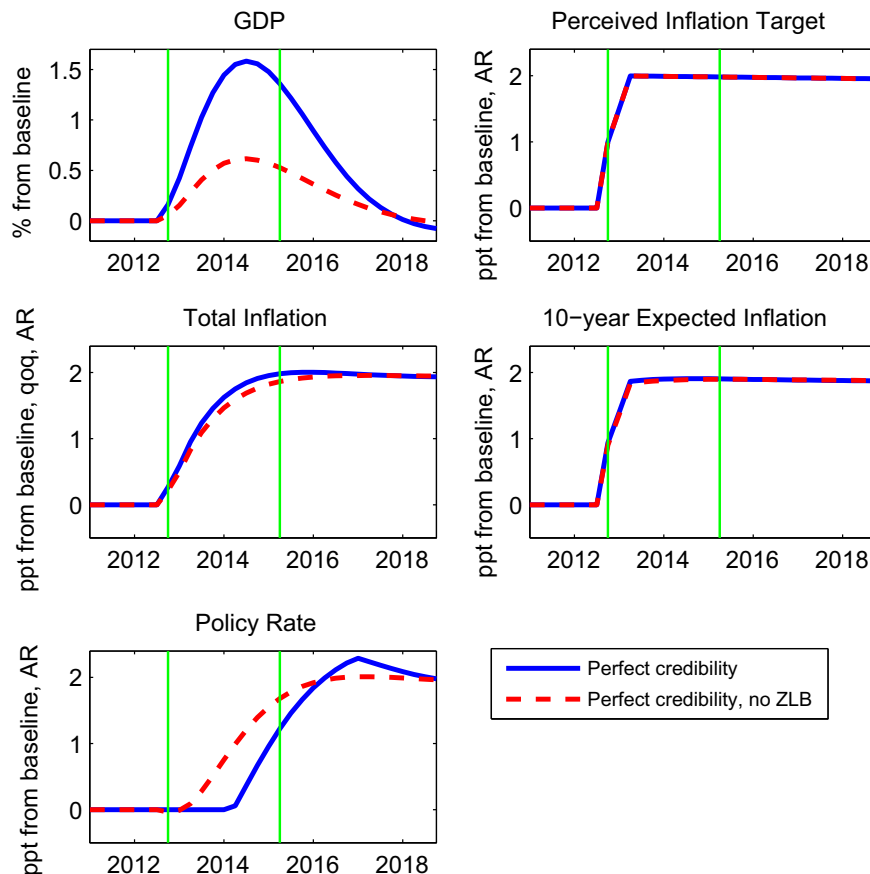


Fig. 9. NK model. Change in inflation target under perfect credibility.

Note: The lines plot the impulse response to a 2 percentage point inflation target shock under perfect credibility. The shock takes place over three periods (2012Q4–2013Q2). The solid lines plot the responses against a baseline where the policy rate is expected to be at zero until 2016Q4. The dashed lines plot the responses when the policy rate is not constrained by the zero lower bound (ZLB). The first vertical green line identifies the start of Abenomics (2012Q4) and the second one corresponds to 2015Q2. (For interpretation of the references to color in this figure caption, the reader is referred to the web version of this paper.)

case is less pronounced than under perfect credibility. In other words, imperfect credibility impairs the central bank's ability to influence output when the economy is at the ZLB. With the policy rate constrained at zero, the central bank's inability to affect inflation leads to a smaller change in the real interest rate and thus output also moves by less.

One way to break out from the slow increase in inflation would be to make a much bolder statement about the inflation target itself. For instance, one possibility would be to temporarily adopt an inflation target higher than 2 percent. In [Appendix B](#), we examine the benefits and also the possible costs of such bolder actions, by assuming that higher inflation prompts a decline in real rates (benefits) alongside an increase in risk premia (costs). We show that in such a scenario an increase in the inflation target may lead to a decline in GDP and, through higher borrowing costs, to a higher public debt-to-GDP ratio.

Discussion and robustness of DSGE model assumptions: The result that a rise in the inflation target causes an expansion in activity at the ZLB rests on the assumption that the ZLB in Japan is the outcome of a sequence of adverse fundamental shocks, and that the economy would eventually exit the ZLB once the effects of these shocks wane. [Mertens and Ravn \(2014\)](#) study a new-Keynesian model where the ZLB can be either a fundamental or a belief-driven equilibrium phenomenon, and show that fiscal multipliers may be negative when the ZLB is belief-driven (instead of being positive and large when the ZLB is fundamentals-driven). [Aruoba et al. \(2016\)](#) study the importance of belief-driven fluctuations for the Japanese economy, and argue that Japan has shifted to a belief-driven liquidity trap ever since 1999. Interestingly, the identification assumptions in our VAR do not impose any restriction on the short-run output effects of changes in the inflation target. Accordingly, the result that increases in the inflation target are expansionary at the ZLB (and more so than outside of the ZLB) offers support to our modeling assumption that the ZLB is fundamentals-driven.

In our baseline specification, we assume that firms that do not re-optimize their prices every period index prices to the previous period inflation rate with an elasticity given by $\iota_\pi = 0.8$ (see Eq. (4)). Alternatively, we could assume, as in [Ireland \(2007\)](#), that firms that do not re-optimize adjust their prices in line with the perceived inflation target. Under this

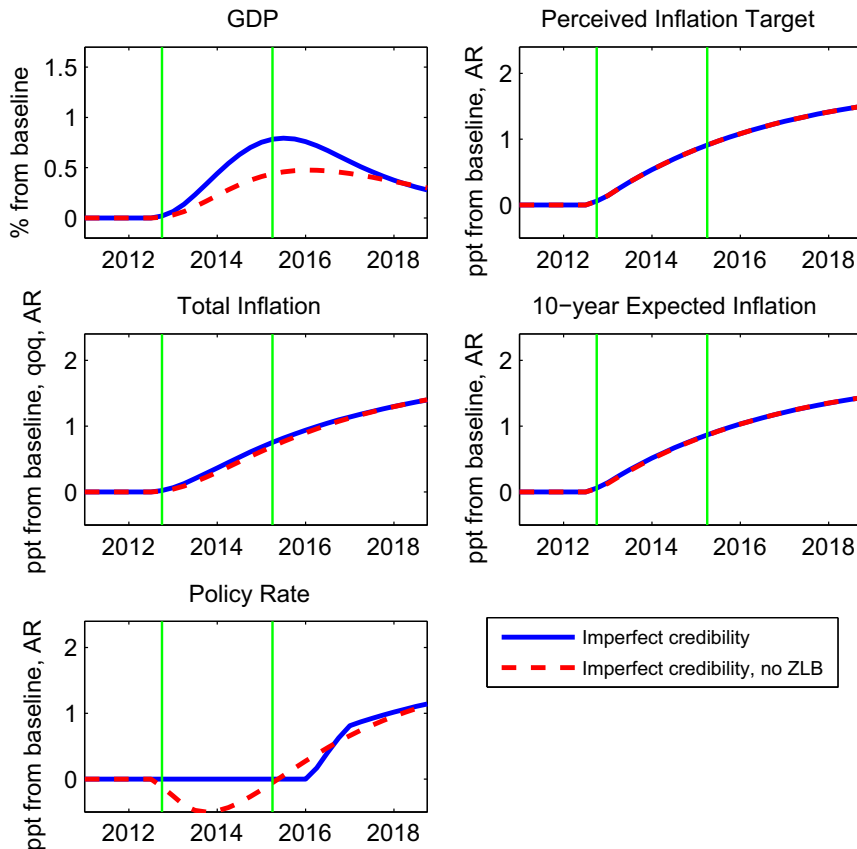


Fig. 10. NK model. Change in inflation target under imperfect credibility.

Note: The lines plot the impulse response to a 2 percentage point inflation target shock when the inflation target is imperfectly observed. The shock takes place over three periods (2012Q4–2013Q2) against a baseline where the policy rate is expected to be at zero until 2016Q4. The solid lines plot the case when where the policy rate is expected to be at zero until 2016Q4. The dashed lines plot the responses when the policy rate is not constrained by the zero lower bound (ZLB). The first vertical green line identifies the start of Abenomics (2012Q4) and the second one corresponds to 2015Q2. (For interpretation of the references to color in this figure caption, the reader is referred to the web version of this paper.)

alternative specification, we find that, absent the ZLB, an increase in the inflation target yields a faster rise in inflation and, accordingly, a smaller boost to GDP. This finding is not surprising, since the price-setters' decision to adjusting price to the inflation target effectively mimics optimal behavior. In other words, price setting becomes more forward looking thus reducing the real effects of an inflation target shock. By contrast, we find that the differences between the two types of indexation are more muted at the ZLB. Under a liquidity trap, higher price flexibility boosts the output response since monetary policy cannot offset the rise in inflation. Thus, indexing to the perceived inflation target dampens the output response to an inflation target shock as price setters become more forward looking but also boosts the output response as monetary policy is constrained by the ZLB. These two effects roughly offset each other. All told, the type of indexation does not seem very consequential for an economy in a liquidity trap, as is the case for Japan. Moreover, we think that our baseline specification better captures the backward-looking behavior of Japanese households and firms and their "entrenched deflationary mindset" BOJ's officials regularly refer to (e.g. [Kuroda, 2013](#)).

Reconciling the identification assumptions of the VAR and the DSGE model results: The findings from our DSGE model generally line up with the VAR evidence. In both the VAR analysis and the DSGE model, the responses to an inflation target shock are larger at the zero lower bound. Additionally, the model with imperfect credibility delivers a slow and persistent rise in inflation, which is also consistent with the VAR.

The DSGE model also allows us to address two potential problems associated with applying the VAR analysis to Japanese data. The first problem concerns the linearity of the VAR vis-à-vis the nonlinearity of the underlying data generating process when the economy is in a liquidity trap (under the assumption, of course, that the DSGE model is the true data generating process). When the ZLB is caused by a sequence of negative fundamental shocks, the underlying dynamics may become highly nonlinear, as shown for instance by [Christiano et al. \(2011\)](#), thus complicating the inference based on a linear VAR. The second problem concerns the use of long-run restrictions in VAR models. Long-run restrictions, although theoretically appealing, may be unreliable in small samples, as discussed in [Faust and Leeper \(1997\)](#). Additionally, these two problems

may be compounded by the inability to properly define the long run when the economy switches between ZLB and non-ZLB regimes.¹⁶

To address these problems, we perform Monte Carlo simulations to show that our long-run identification scheme is reasonable enough when applied to artificial data on inflation, interest rate and output generated by the DSGE model. Specifically, we generate data from a stochastic version of the DSGE model and construct the impulse responses to an inflation target shock identified using our VAR long-run identification scheme.¹⁷ We then compare these impulse responses with the “true” responses generated by our DSGE model. We take the “true” responses to be the responses of the macro-variables in deviation from a baseline in which policy rates are at 1 percent, the output gap is closed, and inflation is zero (when the economy is outside the ZLB); or a baseline in which the policy rate is zero and expected to be at zero for 6 quarters (when the economy is at the ZLB).

We generate the model's artificial data as follows. Both for the ZLB economy and the non-ZLB economy, we use random sequences of inflation target shocks Z_t to construct 1000 observations for interest rate, inflation and output.¹⁸ In addition, to construct the data for the ZLB economy, we layer on top of the inflation target shocks a “depressed baseline” of constant, negative, unanticipated consumption preference shocks a_{ct} which keep the economy permanently near the ZLB.¹⁹ In such depressed baseline, output is about 1 percent below its non-ZLB mean, inflation is about 0.3 percentage point below its non-ZLB level, and policy rates are about 0.3 percent (hence, 0.7 percentage point below their non-ZLB level). In the ZLB economy, the combination of inflation target shocks and “depressed baseline” results in a simulated time-series where the economy experiences frequent spells at the ZLB, with the policy rate being at zero in about 40 percent of the observations. By contrast, we rule out the non-negativity constraint on the interest rate for the non-ZLB economy.

Fig. 11 illustrates our main findings. When we use our long-run identification scheme to identify the inflation target shock in the artificial data, its effects “look like” the true effects of the inflation target shock in the new-Keynesian model, both in the non-ZLB economy (top panels) and in the ZLB economy (bottom panels), although the results at the ZLB are admittedly less compelling. As shown in the top panels, outside of the ZLB, the VAR responses for output and inflation nearly overlap with the “true” responses, with a small upward bias for output when we use a sample size of length equal to the actual data. By contrast, as shown in the bottom panels, the upward bias for the output response in small samples is larger at the ZLB, and the responses are more imprecisely estimated. Still, the VAR impulse responses have the same sign and similar qualitative patterns as the true responses, and the relative ranking of the output response is preserved across exercises, with the output response always larger at the ZLB. All told, we take these findings as supportive of the use of the VAR identification scheme, although more caution should be used when interpreting the results from the ZLB sample.

5. An open economy new-Keynesian model

One obvious limitation of the model in the previous section is that it lacks open economy considerations. However, as the exchange rate behavior in the VAR in Section 3 suggests, open economy considerations may be an important channel of transmission of inflation target shocks in the Japanese economy. Accordingly, in this section we assess the transmission mechanism of shocks to the inflation target using a version of the Federal Reserve staff's forward-looking, multi-country, dynamic general equilibrium model, SIGMA. We conduct our simulations in a three-country version of SIGMA that includes the United States, Japan, and an aggregate “rest of the world” (ROW) block composed of all other foreign countries. The properties of the model are described in Erceg et al. (2006). As in the model of the previous section, we assume a baseline where Japan is expected to be in a liquidity trap until 2017.

Studying inflation dynamics using SIGMA allows us to quantify the role of both domestic and foreign sources of inflation. An important feature of SIGMA is the assumption that producers in each country set prices in the local buyers' currency, but are subject to Calvo-style price rigidities in doing so. We choose a calibration of SIGMA that assumes that Japanese exporters (to the United States and ROW) change their prices very infrequently, whereas U.S. and ROW exporters (who export to Japan) adjust their prices relatively more frequently. This assumption captures the behavior of Japanese import and export prices in the aftermath of the large depreciation of the yen since the beginning of Abenomics. As shown in Fig. 4, Japanese import prices (in yen) have risen almost one-for-one with the weaker yen, thus indicating a large pass-through.²⁰ Japanese

¹⁶ For instance, changes in the inflation target at the ZLB may move the economy out of the ZLB (or vice versa) and have long-lasting effects on the level of output, for instance by making monetary policy more effective in stabilizing fluctuations, thus rendering the assumption of long-run neutrality invalid. We thank Keith Kuester for suggesting this possibility.

¹⁷ We run a trivariate VAR with output, inflation and a 5-year policy rate (the latter constructed using the expectations hypothesis). We use two lags in the VAR. The inflation target shock is assumed to have no long-run output effect and to affect inflation and interest rates by the same amount in the long run.

¹⁸ We calibrate the standard deviation of the inflation target shock so that it explains a non-negligible portion of the volatility of inflation in the historical data. In particular, in the simulated samples the shock accounts for about 5 and 25 percent of the standard deviation of Japanese inflation before and at the ZLB, respectively. We also add a negligible amount of consumption preference shocks to allay possible stochastic singularity issues associated with the VAR.

¹⁹ That is, in every period $t = \{1, \dots, 1000\}$, agents receive a negative consumption preference shock. After an initial burn-in period, this sequence of shocks brings the economy to a “depressed” steady-state baseline, where interest rates, output and inflation are constant, but below their non-stochastic, non-ZLB counterparts.

²⁰ The drop in import prices since mid-2014 is fully attributable to the drop in oil and other energy prices.

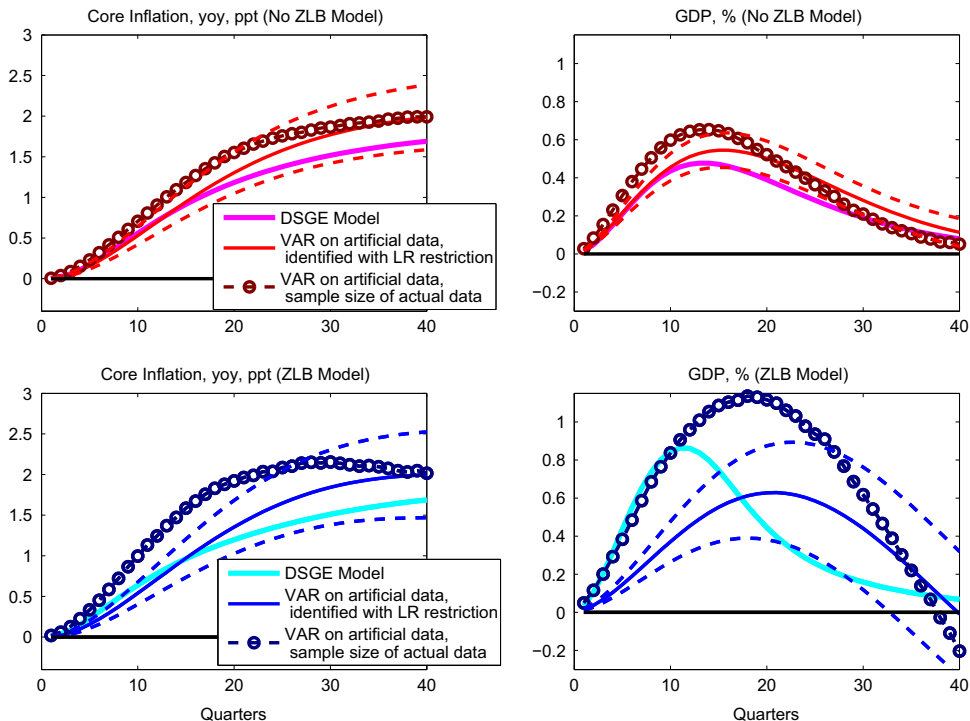


Fig. 11. Monte Carlo experiment.

Note: Comparison of impulse responses to a 2 percentage point increase in the inflation target, DSGE model vs. VAR on artificial data generated by the DSGE model. *Top panels:* no ZLB. *Bottom panels:* ZLB. In each panel, the thick solid lines are the impulse responses from the DSGE model with imperfect credibility; the thin solid lines are the mean impulse responses from the VAR on artificial data of sample size 1000, alongside one-standard deviation asymptotic confidence intervals (dashed lines); the circled lines show the median response calculated averaging 1000 bootstrap replications from sample sizes of length equal to 100.

export prices (measured in yen) have also risen nearly one-for-one, but this result suggests limited pass-through on the export side. To the extent that changes in the inflation target affect exchange rates, the degree of pass-through from exchange rates to trade prices should in turn affect the response of net exports and GDP.

A fully credible inflation target shock in SIGMA produces substantially larger effects on GDP and inflation when the economy is a deep liquidity trap. Fig. 12 shows that, at the ZLB, GDP rises about 3 percent above the baseline when the inflation target is raised to 2 percent, whereas the corresponding increase without the ZLB would be less than 1 percent. The large rise in GDP at the ZLB is made possible by the fact that interest rates are unchanged for several years after the shock. In turn, lower interest rates throughout the duration of the liquidity trap lead, through the uncovered interest parity (UIP) condition, to a large depreciation of the yen on impact. In addition, the dynamics of total (domestic and imported) inflation are affected in important ways by the behavior of the exchange rate. On impact, the large depreciation causes a surge in import prices and, in turn, in total inflation. As the short-run boost to import prices dies out, both import price inflation and total inflation decline in the medium run before slowly converging to their 2 percent target. The large responses of output and the real exchange rate when the economy is in a liquidity trap mirror the evidence in the VAR that inflation target shocks produce larger real effects in the late sample compared to the early one.

One drawback of the model with perfect observability of the target is that inflation expectations jump too quickly following a change in the inflation target. Accordingly, we proceed by introducing in SIGMA imperfect observability of the inflation target, following the same approach as in Section 4. Fig. 13 shows the model dynamics when the signal-to-noise ratio is calibrated so that long-term expected inflation gradually rises to 1 percent in about three years relative to the baseline, thus mirroring the actual behavior of expected inflation in the data documented in Section 2. All told, the gradual rise in inflation curbs the decline in the real interest rate and thus the output response.

In SIGMA, however, an inflation target shock, under imperfect credibility, generates only a small depreciation of the real yen index, which is at odds with what we observe in the data. Moreover, the VAR analysis of Section 3 indicates that an inflation target shock should lead to a moderate depreciation. These considerations lead us to layer an exogenous increase in the risk premium on home-currency-denominated assets above the inflation target shock. Following Kollmann (2001), Erceg et al. (2006), and Adolfson et al. (2007), we augment the UIP condition with a stationary premium on domestic bonds and assume that, as the inflation target increases, the exogenous component of the risk premium of the UIP also rises. This shock increases the required real return on all home-currency denominated assets relative to the return on foreign assets. The higher required real return on home-currency assets occurs through a combination of persistently higher real interest rates

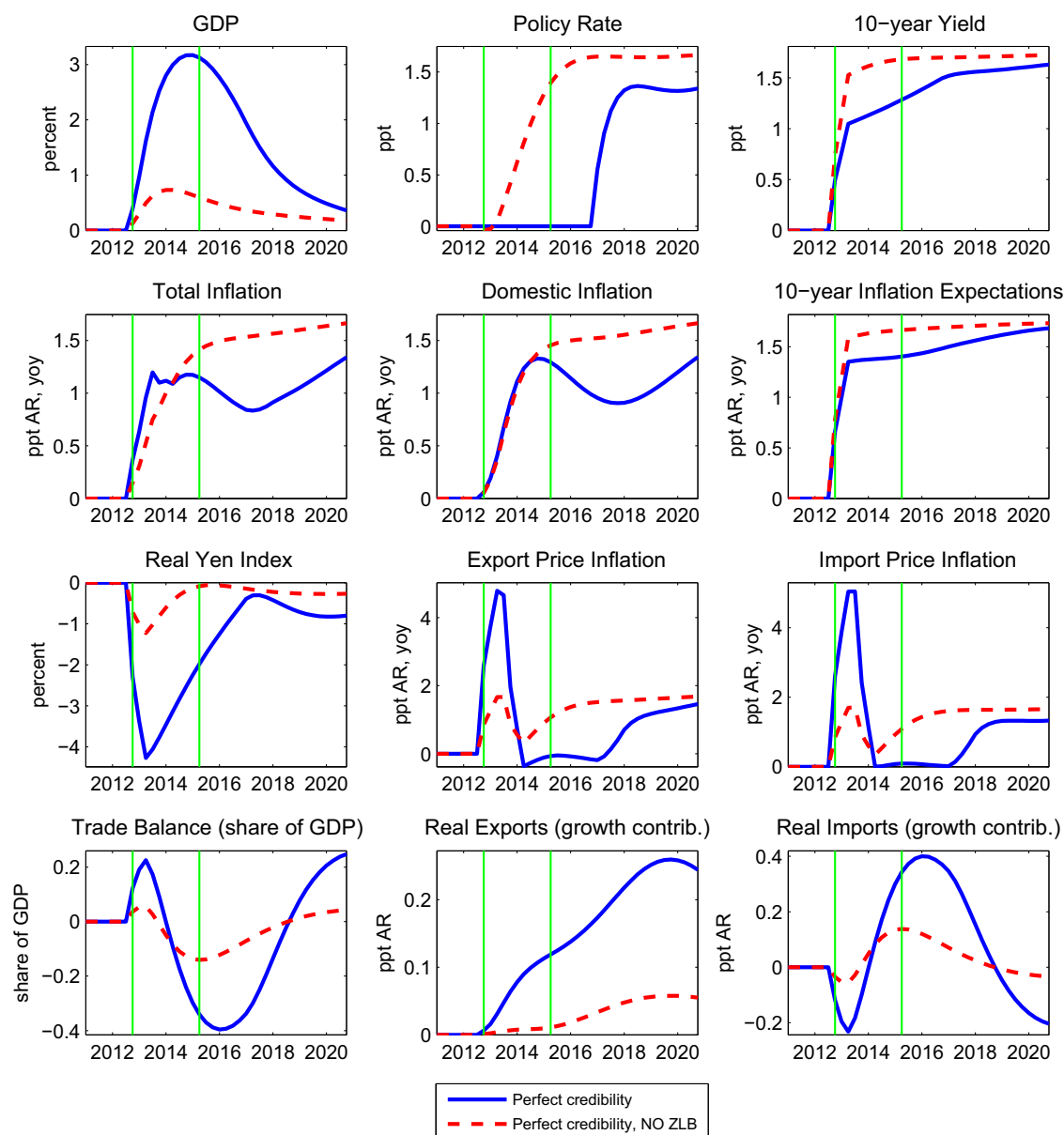


Fig. 12. SIGMA model. Change in inflation target: ZLB vs. no ZLB.

Note: The lines plot the impulse response to a 2 percentage point inflation target shock. The shock takes place over three periods (2012Q4–2013Q2). The solid lines plot the benchmark responses against a baseline where the policy rate is expected to be at zero until 2016Q4. The dashed lines plot the responses when the policy rate is not constrained by the zero lower bound (ZLB).

and expected real currency appreciation. Thus, long-term real interest rates increase, and given that the shock has no long-run effect on the real exchange rate (as in the VAR), the exchange rate is required to depreciate sharply in the impact period. We believe that this modeling strategy is consistent with the BOJ's policies under Abenomics. The higher inflation target did not affect the Japanese economy only through the monetary policy rule, but also increased the demand for Japanese government bonds given that the higher target was backed up by the introduction of a massive asset purchase program by the Bank of Japan.

In Fig. 14, we size the risk premium in order to generate a 6 percent depreciation of the real yen index. As noted in Section 3, this amount is one-fifth of the actual depreciation of the yen during the 2012Q3–2015Q2 period and corresponds to the contribution of the inflation target shock to the change in the real yen index according to the VAR analysis. We find that, in the imperfect credibility case, the two shocks combined yield a rise in GDP relative to the baseline of about 2.5 percent. On impact, inflation jumps to 1 percent as soon as the higher inflation target is announced. However, as the one-off effect of the yen's depreciation dissipates, total inflation recedes to about 0.6 percent before slowly rising to its higher target. These results are generally in line with the findings of the VAR analysis. For instance, the output responses from the VAR look more front-loaded

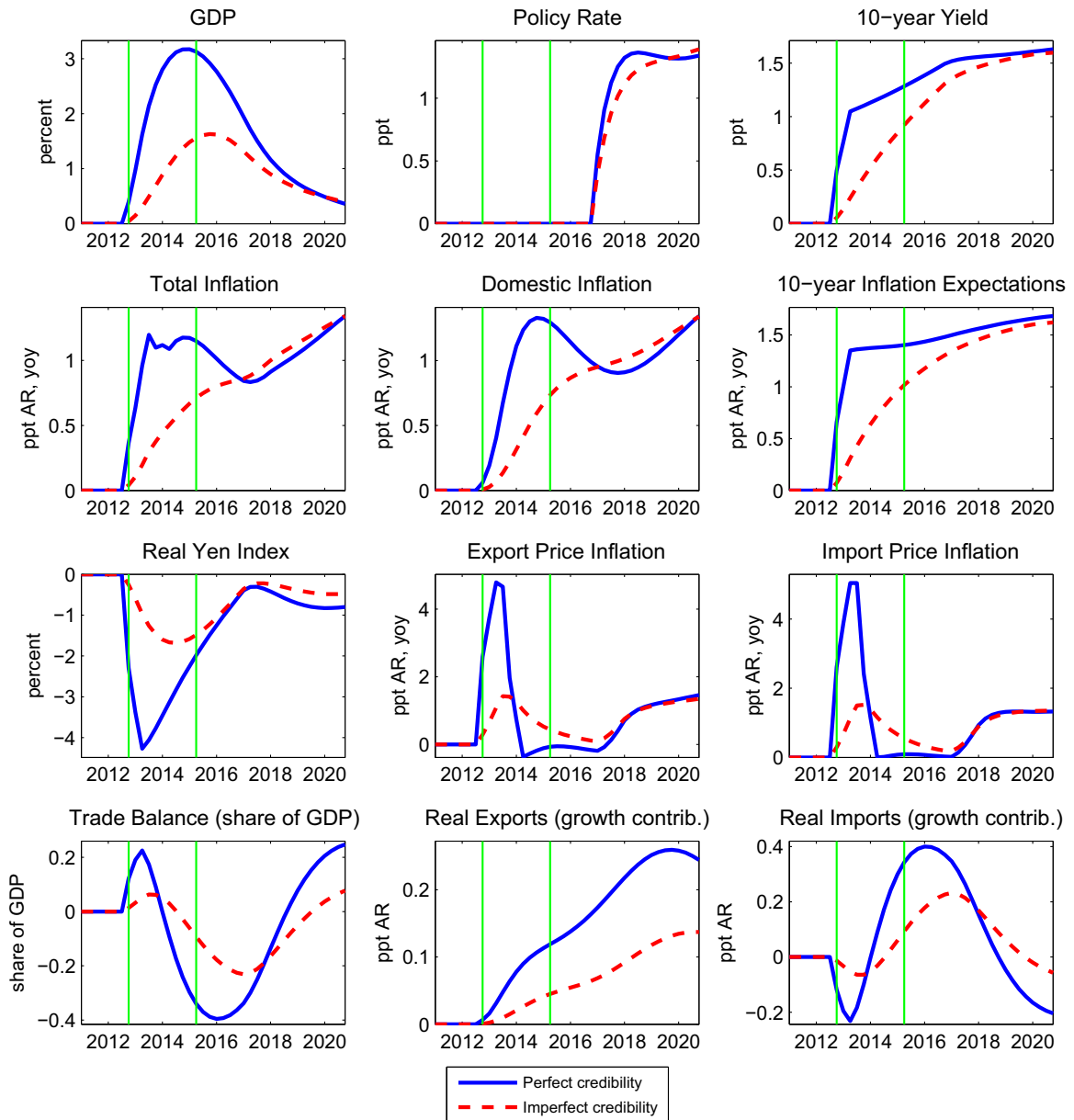


Fig. 13. SIGMA model. Change in inflation target: perfect vs. imperfect credibility.

Note: The lines plot the impulse response to a 2 percentage point inflation target shock. The shock takes place over three periods (2012Q4–2013Q2) against a baseline where the policy rate is expected to be at zero until 2016Q4. The solid lines plot the benchmark case when agents have full information about the change in the inflation target. The dashed lines plot the responses when the inflation target is imperfectly observed.

than the corresponding impulse responses from SIGMA (as was the case for the closed-economy DSGE) but the cumulative effects – that is, the areas under the GDP impulse responses – are in the same ballpark.

The large depreciation of the yen at the start of Abenomics could be seen as evidence that the Japanese authorities and the Bank of Japan attempted to utilize the exchange rate as a policy tool to escape from the liquidity trap where the Japanese economy had been stuck for nearly two decades. An established literature, including Svensson (2003) and Coenen and Wieland (2004), argues that, given the simple mechanical link between the current exchange rate and the expected future price level, the current exchange rate can be effectively used to influence the price level in the future. Svensson prominently put forward that a “Foolproof Way” to raise inflation and inflation expectations is to introduce a price level target together with a crawling exchange rate.²¹ The recent experience of Japan, however, has not closely followed Svensson’s prescription. In particular, the Bank of Japan has implemented a

²¹ The Foolproof Way consists of announcing and implementing: (1) a target path for the domestic price level, (2) a currency depreciation and crawling peg to achieve the price level target path, and (3) a freely floating exchange rate once the price level target has been reached.

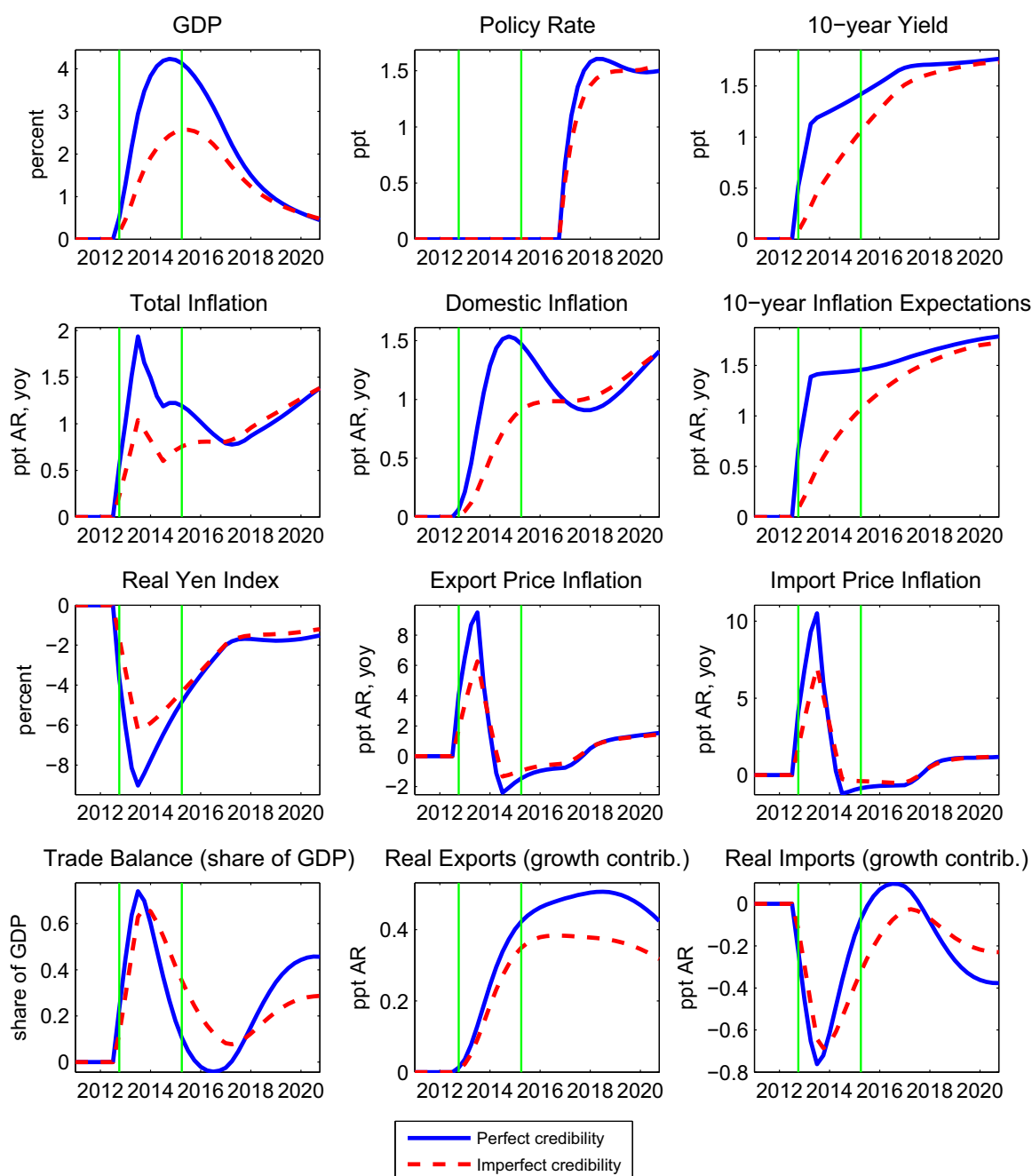


Fig. 14. SIGMA model. Change in the inflation target and exchange rate shock.

Note: The lines plot the impulse response to a 2 percentage point inflation target shock coupled with a risk premium shock that leads to a 15 percent depreciation of the real yen index. The shock takes place over three periods (2012Q4–2013Q2) against a baseline where the policy rate is expected to be at zero until 2016Q4. The solid lines plot the benchmark case when agents have full information about the change in the inflation target. The dashed lines plot the responses when the inflation target is imperfectly observed.

massive asset purchase program rather than an exchange rate policy to buttress its commitment to raise inflation. That said, this paper makes two contributions to this literature. First, it documents that inflation expectations have increased by only about 1 percentage point despite the very large yen depreciation, raising some concerns about the effectiveness of the exchange rate to escape from a liquidity trap. Second, our model analysis emphasizes the difficulty of guiding inflation expectations in an environment where private agents have limited information about the central bank's objective function. We leave for future work the investigation into how a central bank can make use of the exchange rate tool to guide inflation expectations in such an environment. It clearly is an important and unresolved question. Indeed, the fact that the yen depreciated 30 percent whereas both

actual inflation and inflation expectations increased by only about 1 percentage point raises the concern that the link between the current exchange rate and the expected future price level may be more tenuous than assumed by Svensson and others in the literature.

6. Concluding remarks

Policymakers are confronted with a credibility issue with every big change in policy. In this paper, we argued that the Bank of Japan is facing such a problem now, and further bold actions are needed to raise inflation to 2 percent in a stable manner.

The arguments presented in this paper formalize, using the framework proposed by [Erceg and Levin \(2003\)](#), the “timidity trap” recently illustrated by [Krugman \(2014\)](#): “But what does it take to credibly promise inflation? Well, it has to involve a strong element of self-fulfilling prophecy: people have to believe in higher inflation, which produces an economic boom, which yields the promised inflation. But a necessary (not sufficient) condition for this to work is that the promised inflation be high enough that it will indeed produce an economic boom if people believe the promise will be kept.”

We should note that our analysis does not take a stand on the optimality of the level of the inflation rate. We take the increase in the inflation target as exogenous and we do not ask whether a higher target may help improve the performance of the economy. [Blanchard et al. \(2010\)](#) have argued that raising the inflation target can reduce the incidence of zero-bound episodes, as a higher steady-state level of inflation implies a higher level of nominal interest rates. However, [Coibion et al. \(2012\)](#) have shown, using a standard new-Keynesian framework, that the optimal inflation rate is low, typically less than 2 percent, even when the economy is hit by costly but infrequent episodes at the zero lower bound. In their words, raising the inflation target above 2 percent is “too blunt an instrument to efficiently reduce the severe costs of zero-bound episodes.” [Benigno and Fornaro \(2015\)](#), in contrast, have proposed a theory for a stagnation trap which jointly explains the combination of low inflation and slow economic growth, thus suggesting that a higher inflation target may be needed to avoid getting stuck in a very bad equilibrium. For sure, this issue is a very important question but it goes beyond the scope of this paper and we leave it for future work.

We conclude by highlighting two additional directions for future research. First, our analysis assumes that the degree of credibility of a central bank is given and exogenous. A natural extension of our analysis would be to examine what steps a central bank can take to improve the credibility/observability of a new inflation target, following insights from the monetary policy commitment literature ([Schaumburg and Tambalotti, 2007](#)). Second, structural reforms – one of the stated goals of Abenomics – could exert deflationary pressures ([Eggertsson et al., 2014](#)) which may undermine the effects of increasing the inflation target; jointly studying the credibility of both reforms and changes in the target would be an interesting question to look into.

Acknowledgments

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Appendix A. Robustness analysis on the VAR

In [Section 3](#), we showed how Japanese macroeconomic variables respond to an inflation target shock using a VAR with a long-run restriction identification scheme. The identified increase in the inflation target leads to a permanent increase in inflation and nominal interest rates, resulting in a short-lived expansion in economic activity alongside a temporary depreciation of the currency. In this appendix, we validate the robustness of our VAR results by applying the same identification restrictions to a VAR on U.S. data for the period 1970Q1–2015Q2. We estimate the same 5-variable vector error correction model with core inflation, interest rate, the real exchange rate, and real oil prices which we formulated and discussed in [Section 3](#).²²

²² Inflation is the four-quarter change in the consumer price level net of food and energy (S111PCXG@G10). The real exchange rate is the JP Morgan Broad Real Effective Exchange Rate Index for the United States, log transformed (Haver mnemonic: N111XJRB@G10). The long-term interest rate is the 10-Year Treasury Note Yield at Constant Maturity (FCM10@USECON). We extract the business cycle component of real GDP (GDPH@USECON) using a band-pass filter that selects frequencies between 2 and 32 quarters. Real oil price inflation is calculated as the 4-quarter growth rate of WTI (PZTEXP@USECON) minus U.S. CPI 4-quarter inflation.

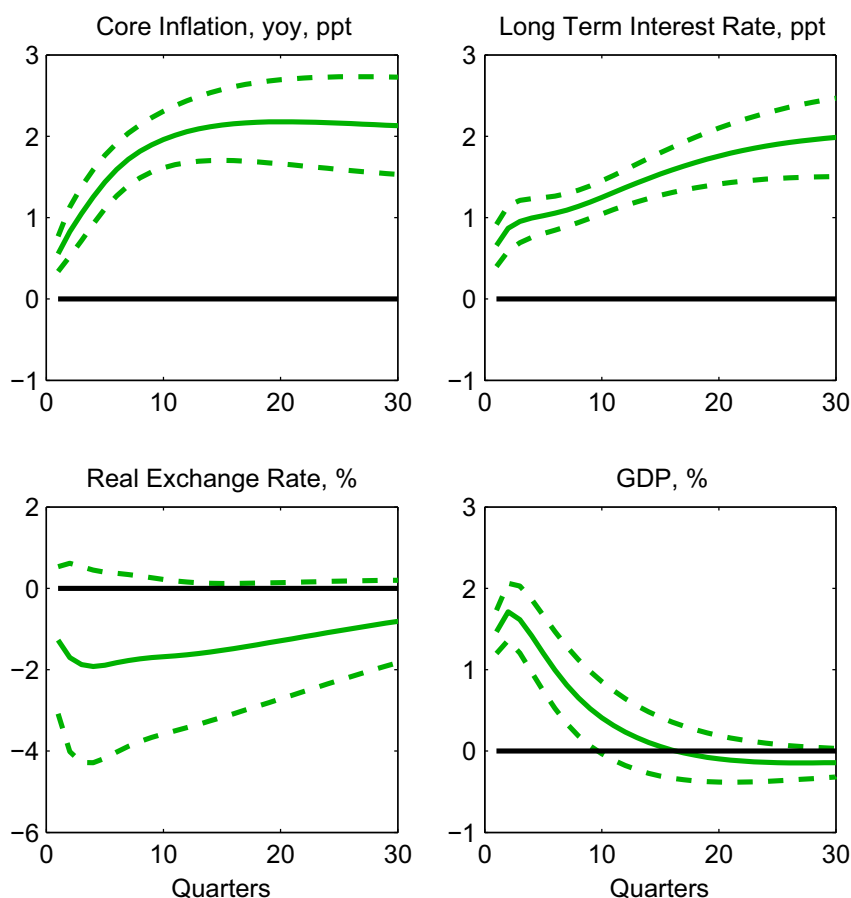


Fig. A1. Inflation target shocks: VAR evidence for the United States.

Note: The panels plot the impulse responses (together with one s.e. bands) to a 2 percentage point inflation target shock (about 3 standard deviations) in the United States for the period 1970Q1–2013Q4.

Fig. A1 plots the impulse response to the identified inflation target shock for the United States. When the shock is normalized so that it leads to a 2 percentage point long-run increase in inflation (corresponding approximately to a 3 standard deviations shock), it leads to a temporary decrease in real interest rates, to a depreciation of the exchange rate (about 4 percent after one year), and to a short-run boost in economic activity. In the first year after the shock, GDP is almost 1.5 percent above the baseline, somewhere in between the response of GDP in Japan for the two sub-samples.

We also estimated the model excluding the ZLB period, that is truncating the sample at 2007Q4. We find that the response of output to an inflation target shock is smaller and less front-loaded than in the pre-ZLB sample. We view this finding as consistent with the hypothesis that inflation target shocks are more powerful at the ZLB.

Appendix B. Risk premia

Sections 4 and 5 showed that the dynamics under imperfect credibility seem to capture reasonably well the recent Japanese experience. However, they also imply that inflation will rise to 2 percent very slowly, raising the question of what the BOJ could do to sooner achieve its goal. One way to break out from this slow adjustment would be to make a much bolder statement about the inflation target itself. For instance, one possibility would be to temporarily adopt an inflation target higher than 2 percent, a scenario we explore using the closed-economy model developed in Section 4. In Fig. A2, we show the responses to an additional boost in the inflation target from 2 to 3 percent between 2015Q2 and 2016Q4. Following the announcement, the inflation target perceived by the agents rise much faster. Accordingly, inflation immediately accelerates and approaches 2 percent in 2016, much earlier than in the previous case. The resulting lower real rates also provide an additional lift to GDP.

There may be risks associated with such bolder policies, including the possibility that inflation might get out of control. Given Japan's precarious public finances – net debt has risen above 130 percent of GDP according to the OECD – some

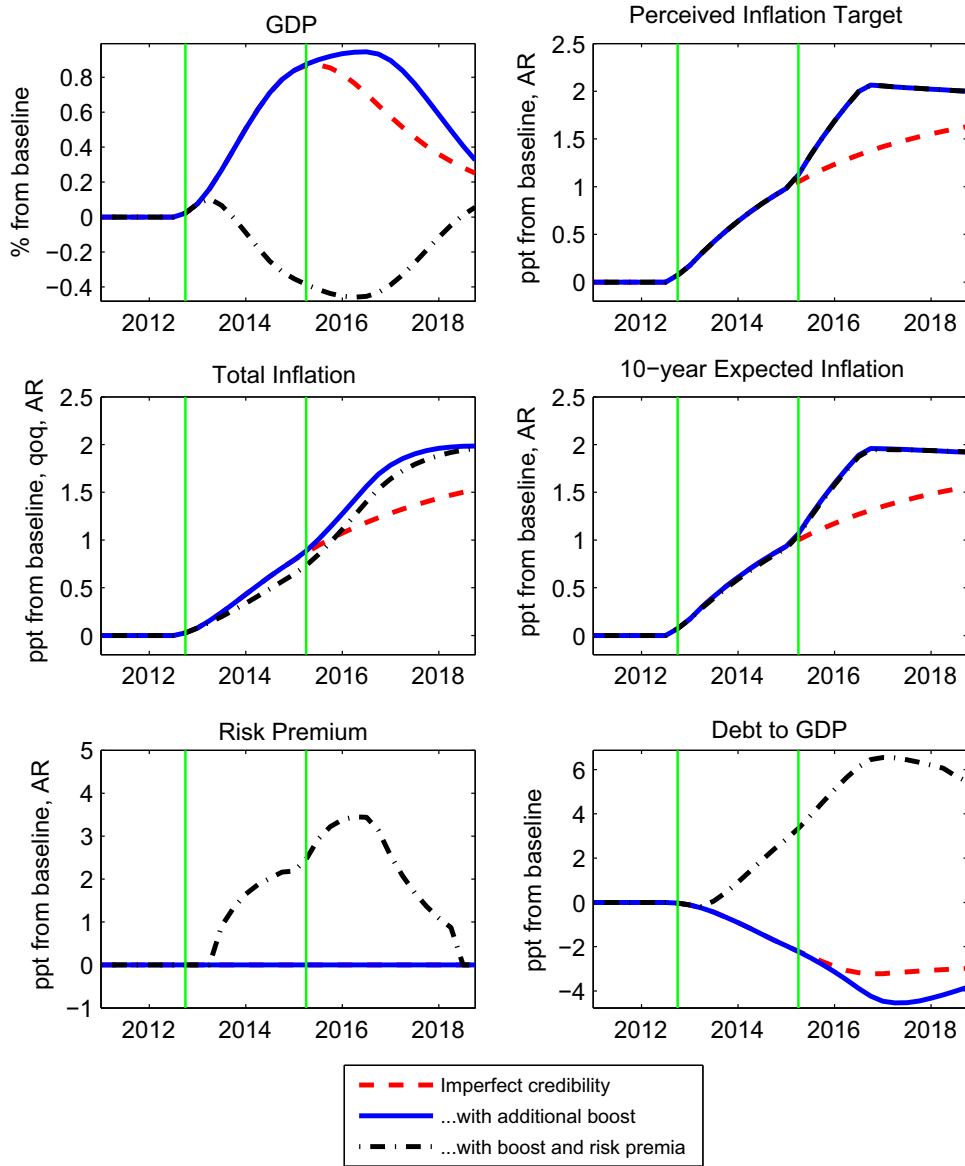


Fig. A2. NK model. Change in inflation target: imperfect credibility and risk premia.

Note: The lines plot the impulse response to a 2 percentage point inflation target shock. The shock takes place over three periods (2012Q4–2013Q2) against a baseline where the policy rate is expected to be at zero until 2016Q4. The dashed lines plot the responses when the inflation target is imperfectly observed. The solid lines plot the responses when the target is imperfectly observed, and the central bank announces a temporary increase in the inflation target from 2 to 3 percent between 2015Q2 and 2016Q4. The dash-dotted lines plot the responses when the target is imperfectly observed, the central bank announces a temporary increase in the inflation target from 2 to 3 percent between 2015Q2 and 2016Q4, and risk premia reacts endogenously when inflation increases more than 0.05 percentage point between one quarter and the next.

observers (e.g. [Eichengreen, 2013](#)) have discussed the possibility that a misstep in the direction of substantially higher inflation might induce investors to think that fiscal objectives have come to dominate monetary policy, triggering a self-fulling vicious cycle of destabilizing inflation and debt dynamics. In other words, fears of fiscal dominance or debt monetization might materialize in case of large enough inflation surprises, prompting a jump in risk premia. To explore such a scenario, we modify our benchmark new-Keynesian model and allow for risk premia on government debt which are triggered by increases in the inflation rate above a certain threshold. More specifically, we re-write the budget constraint, Eq. (1), as:

$$c_t + k_t + \phi_t = w_t n_t + (R_{kt} z_t + 1 - \delta) k_{t-1} + \text{div}_t - \tau_t - b_t + \frac{\bar{R}_{t-1}}{\pi_t} b_{t-1} \quad (9)$$

where the gross interest on government debt $\tilde{R}_{t-1} = R_{t-1} + \varepsilon_t$ and the risk premium ε_t follows:

$$\varepsilon_t = \begin{cases} \alpha(\pi_t - \pi_{t-1}) & \text{if } \pi_t - \pi_{t-1} > \lambda \\ 0 & \text{if } \pi_t - \pi_{t-1} \leq \lambda \end{cases} \quad (10)$$

where $\alpha > 0$ is a scaling factor. To the extent that inflation does not accelerate too quickly between one period and the next, $\varepsilon_t = 0$, and the model is unchanged. By contrast, when inflation accelerates quickly, ε_t is positive and the risk premium shock enters the households's first order condition for government debt. Fig. A2 shows the model dynamics when the additional boost to the inflation target leads to a faster pickup in inflation and, in turn, to a rise in risk premia. We set $\lambda = 0.01$ and $\alpha = 20$, so that when quarterly inflation rises at an annual pace faster than 0.05 percentage point, risk premia increase roughly 400 basis points after eight quarters, a calibration that mimics the rise in sovereign risk spreads of the vulnerable euro-area countries during the European debt crisis. In this scenario, inflation expectations still meet the 2 percent target in 2016, but the rise in risk premia causes output to fall and the debt-to-GDP ratio to rise 6 percentage points above baseline. As a result of the dip in output, inflation rises a bit more slowly.

Appendix C. Supplementary data

Supplementary data associated with this paper can be found in the online version at <http://dx.doi.org/10.1016/j.eurocorev.2016.02.021>.

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